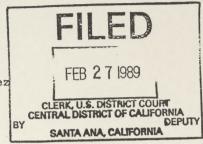
ROBERT M. ROSS KLASS, HELMAN & ROSS 10850 Wilshire Boulevard, Suite 500 Los Angeles, California 90024 (213) 277-2224

Attorneys for Plaintiff Gary Fernandez



UNITED STATES DISTRICT COURT
CENTRAL DISTRICT OF CALIFORNIA

11 GARY FERNANDEZ,

Plaintiff,

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) CASE NO. CV 556 JSL (RWRx)

PLAINTIFF'S ANSWER TO COUNTER CLAIM OF COUNTER-CLAIMANTS' HERITAGE CAPITAL CORPORATION

DAVID HALL; PROFESSIONAL COIN GRADING SERVICE, a California corporation; STEVEN IVY; JAMES HALPERIN; HERITAGE CAPITAL CORPORATION, a Texas

Defendants.

corporation; and DOES 1 through 20, Inclusive,

COMES NOW, Gary Fernandez, and for himself responds to the counter-claims of Heritage Capital Corporation and alleges as follows:

- 1. In reply to the allegations set forth by counterclaimant in paragraphs 3 and 4. of the counterclaim, this answering counter-defendant admits the allegations therein contained.
- 2. In reply to the allegations set forth by counter-claimant in paragraph 5 of the counterclaim, this answering counter-defendant admits that Heritage purchases coins and further admits

that it is a common practice in the numismatic industry to grade coins on a numerical scale. Except as expressly herein above admitted this answering counter-defendant denies for lack of information and belief each and every other allegations therein contained

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- In reply to the allegations set forth by counter-claimant in paragraphs 6, 7 and 8. of the counterclaim, this answering counter-defendant denies, for lack of information and belief, all the allegations therein contained.
- In answer to the allegations set forth in paragraph 9. of the counter-claim, this answering counter-defendant admits the allegations therein contained.
- In reply to the allegations set forth by counter-claimant in paragraph 10 of the counterclaim, this answering counterdefendant admits that, between January, 1987 and August of 1988 counter-defendant engaged in business transactions with counterclaimant. Except as expressly hereinabove admitted, this answering defendant denies each and every other allegation contained in paragraph 10 in the disjunctive as well as the conjunctive and expressly denies that PCGS grades or PCGS holders constituted the basis of any bargain within the meaning of California Commercial Code Section 2313.
- 6. In reply to the allegations set forth by counter-claimant in paragraph 11 of the counterclaim, this answering counterdefendant admits entry into a contract or contracts pursuant to 26 which Heritage agreed to pay for coins delivered by counterdefendant, through his agent, Brian Fazio, to Heritage. Except as 28 otherwise expressly admitted herein, this answering counter-

defendant denies the balance of the allegations set forth in paragraph 11 in the disjunctive as well as the conjunctive.

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In reply to the allegations set forth by counter-claimant in paragraph 12 of the counterclaim, this answering counterdefendant admits that the contract admitted to in paragraph 6. hereof obligated plaintiff to deliver coins of the grades agreed upon. Except as expressly hereinabove admitted this answering counter-defendant denies in the disjunctive as well as the conjunctive each and every allegation contained in paragraph 12.

FIRST CLAIM FOR RELIEF

- In answer to the allegations set forth in paragraph 13. of the counter-claim, this answering counter-defendant reallege his responses to paragraphs 1 through 12 of the counterclaim as hereinabove answered.
- 9. In reply to the allegations set forth by counter-claimant in paragraph 14 of the counterclaim, this answering counterdefendant denies that Heritage has performed its obligations under its contract with counter-defendant and expressly reallege that Heritage has failed and refused and continues to fail and refuse to pay for coins received and accepted by Heritage.
- In reply to the allegations set forth by counterclaimant in paragraph 15 of the counterclaim, this answering counter-defendant denies in the disjunctive as well as the conjunctive each and every allegation therein contained and expressly denies knowingly delivering any counterfeit coins, 26 counterfeit coin holders or counterfeit inserts to coin holders in 27 the coins delivered by counter-defendant, through his agent, Brian 28 Fazio, in accordance with the purchase by Heritage of coins from

counter-defendant.

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In reply to the allegations set forth by counterclaimant in paragraph 16 of the counterclaim, this answering counter-defendant denies for lack of information and belief each and every allegation therein contained and expressly denies that counter claimant sustained damages in the sum of \$200,000 or in any sum whatsoever and affirmatively alleges that counter-claimant has possession of counter defendant's coins and that said coins are of a value exceeding \$890,000 and any damages alleged by counterclaimant are offset by the amounts due counter-defendant from counter-claimant.

- 12. In reply to the allegations set forth by counterclaimant in paragraph 17 of the counterclaim, this answering counter-defendant reallege his answers to paragraphs 1 through 12 of the counter-claim as hereinabove responded to.
- In reply to the allegations set forth by counterclaimant in paragraph 18 of the counterclaim, this answering counter-defendant denies in the disjunctive as well as the conjunctive each and every allegation therein contained and expressly denies that he knowingly delivered any coins in counterfeit PCGS holders or that he knowingly delivered any coins with counterfeit PCGS inserts.
- 14. In reply to the allegations set forth by counterclaimant in paragraph 19 of the counterclaim, this answering counter-defendant denies in the disjunctive as well as the conjunctive each and every allegation contained therein and expressly denies that any coins delivered were of a grade other 28 than as represented by counter defendant and expressly alleges that

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each of the coins delivered were true American coins and not counterfeit, and that each coin was of a grade as represented. This answering counter-defendant further expressly denies that the coins provided were other than as represented either by grade or by condition.

15. In reply to the allegations set forth by counterclaimant in paragraph 20 of the counterclaim, this answering counter-defendant denies that he has caused counter claimant any damage whatsoever in any sum.

THIRD CLAIM FOR RELIEF

(FRAUD)

- In reply to the allegations set forth by counterclaimant in paragraph 21 of the counterclaim, this answering counter-defendant reallege his answers and responses to paragraph 1 through 12 of the counter-claim as above set forth.
- 17. In reply to the allegations set forth by counterclaimant in paragraph 22 of the counterclaim, this answering counter-defendant denies any knowledge that the coins delivered and of which Heritage took possession were not PCGS coins. Counter defendant denies in the disjunctive as well as the conjunctive each and every allegation set forth in paragraph 22 of the counter claim
- In reply to the allegations set forth by counterclaimant in paragraph 23 of the counterclaim, this answering counter-defendant denies any knowledge that the coins of which Heritage took possession were not graded by PCGS and further denies that any representations made either by counter defendant or any agent or representative of counter defendant were false or known to 28 be false at the time they were made. Counter-defendant denies in

the disjunctive as well as the conjunctive each allegation contained in paragraph 23, of the counterclaim.

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- 19. In reply to the allegations set forth by counterclaimant in paragraph 24 of the counterclaim, this answering counter-defendant denies in the disjunctive as well as the conjunctive each and every allegation therein set forth.
- In reply to the allegations set forth by counterclaimant in paragraph 25 of the counterclaim, this answering counter-defendant denies intentionally making any false representations or that any representations made by him or any of his agents were in fact false or known to be false when made. answering counter-defendant expressly alleges that if in fact the items of which Heritage took possession were coins in counterfeit PCGS holders or wither counterfeit PCGS inserts, counter-defendant was unaware of that condition because counter-defendant had absolute confidence in the items and it was not known to counter defendant or within counter-defendant's diligent attention or observation because said counterfeit holders, or inserts, if they were counterfeit, could not be detected except by very close scrutiny and in some cases, under magnification.
- In reply to the allegations set forth by counterclaimant in paragraph 26 of the counterclaim, this answering counter-defendant denies that he caused Heritage to suffer any damages whatsoever whether in the sum of \$200,000 or any sum.
- 22. In reply to the allegations set forth by counterclaimant in paragraph 27 of the counterclaim, this answering counter-defendant denies that he acted with any oppression, malice, 28 conscious disregard or any bad faith intent whatsoever and further

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expressly denies that Heritage is entitled to punitive or exemplary damages in the sum of \$1,000,000 or in any sum whatsoever.

FOURTH CLAIM FOR RELIEF

(NEGLIGENCE)

- 23. In reply to the allegations set forth by counterclaimant in paragraph 28 of the counterclaim, this answering counter-defendant reallege his answers to the allegations in paragraphs 1 through 12, 22 through 25 of the counter claim as hereinabove responded to.
- In reply to the allegations set forth by counterclaimant in paragraph 29 of the counterclaim, this answering counter-defendant denies that any statements made by counter defendant or any of his agents were untrue or that, if said statements were untrue that they were known to be untrue. This answering counter-defendant denies intentionally making any false representations or that any representations made by him or any of his agents were in fact false or known to be false when made. This answering counter-defendant expressly alleges that if in fact the items of which Heritage took possession were coins in counterfeit PCGS holders or wither counterfeit PCGS inserts, counter-defendant was unaware of that condition because counterdefendant had absolute confidence in the items and it was not known to counter defendant or within counter-defendant's diligent attention or observation because said counterfeit holders, or inserts, if they were counterfeit, could not be detected except by very close scrutiny and in some cases, under magnification.
- 25. In reply to the allegations set forth by counterclaimant in paragraph 30 of the counterclaim, this answering

counter-defendant denies that he caused Heritage to suffer any damages whether in the sum of \$200,000 or in any sum whatsoever or that counter claimants sustained damages in the sum of \$200,000 or in any sum whatsoever.

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In reply to the allegations set forth by counterclaimant in paragraph 31 of the counterclaim, this answering counter-defendant denies that he acted with oppression, malice or conscious disregard of any rights of counter claimant or that counter defendant engaged in any act of bad faith or engaged in any act with bad or wrongful content or further expressly denies that counter-claimant is entitled to exemplary damages in the sum of \$1,000,000 or in any sum whatsoever.

FIFTH CLAIM FOR RELIEF (UNFAIR COMPETITION)

- 27. In reply to the allegations set forth by counterclaimant in paragraph 32 of the counterclaim, this answering counter-defendant reallege his answers to paragraph 1 through 12, 18 15 through 18, 22 through 25 and 29 of the counterclaim as herein above responded to.
- In reply to the allegations set forth by counter-21 claimant in paragraph 33 of the counterclaim, this answering counter-defendant admits that Heritage and this counter-defendant 23 were both engaged in the numismatic industry by buying and selling $24 \| \mathsf{gold} \ \mathsf{coins} \ \mathsf{and} \ \mathsf{investing}$, speculating and "playing the market" in 25 said coins except as herein expressly admitted this answering 26 counter-defendant denies in the disjunctive as well as the 27 conjunctive each and every allegation contained in paragraph 33 of 28 the counterclaim and expressly denies that counter defendant

 engaged in any unfair competition or in any violation of Business and Professions Code Section 17200 or any other section of said code.

- 29. In reply to the allegations set forth by counterclaimant in paragraph 34 of the counterclaim, this answering counter-defendant denies in whole and in its entirety in the disjunctive as well as the conjunctive the whole of the allegations contained in paragraph 34.
- 30. In reply to the allegations set forth by counterclaimant in paragraph 35 of the counterclaim, this answering
 counter-defendant denies expressly and specifically that he engaged
 in any unlawful acts or any acts in violation of business or
 professions code 17200 or any other section thereof and expressly
 and specifically denies in the conjunctive as well as the
 disjunctive each and every allegation contained in paragraph 35 of
 the counter claims.
- 31. In reply to the allegations set forth by counterclaimant in paragraph 36 of the counterclaim, this answering
 counter-defendant denies that he caused Heritage to sustain any
 damage whatsoever whether in the sum of \$200,000 or inn any sum and
 further denies that Heritage has been damaged or sustained any
 damages in the sum of \$200,000 or in any sum whatsoever.
- 32. In reply to the allegations set forth by counterclaimant in paragraph 37 of the counterclaim, this answering
 counter-defendant denies that he acted with oppression, malice or
 conscious disregard of Heritage's rights or with any bad intent or
 bad faith and further expressly denies that Heritage is entitled to
 exemplary or punitive damages in the sum of \$1,000,000 or in any

sum whatsoever.

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(BREACH OF SALES CONTRACT)

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33. In reply to the allegations set forth by counterclaimant in paragraph 38 of the counterclaim, this answering counter-defendant reallege paragraphs 1 through 12 as though fully set forth hereat. This answering defendant admits that he , from time to time, bought coins from Heritage. Except as expressly herein admitted, this answering counter-defendant denies in the disjunctive as well as the conjunctive each and every allegation

set forth in paragraph 38 of the counter claim

counter-defendant has not been paid.

SIXTH CLAIM FOR RELIEF

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In reply to the allegations set forth by counterclaimant in paragraph 39 of the counterclaim, this answering counter-defendant admits that Heritage, from time to time delivered coins to counter-defendant. Except as expressly admitted, this answering defendant denies in the disjunctive as well as the conjunctive each and every allegation otherwise therein contained and expressly denies that he owes counter claimants \$69,000 or any sum whatsoever and further expressly alleges that counter-defendant is entitled to an off set of any obligation owed or claimed by

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of and remaining in possession of \$890,000 worth of coins for which

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In reply to the allegations set forth by counterclaimant in paragraph 40, 41, and 42, of the counterclaim, this answering counter-defendant denies in the disjunctive as well as the conjunctive each and every allegation therein contained.

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In reply to the allegations set forth by counter-36.

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claimant in paragraph 43 of the counterclaim, this answering counter-defendant denies in the disjunctive as well as the conjunctive each and every allegation therein contained and expressly denies that counter defendant owes \$69,000 plus interest or any sum whatsoever to counter claimant and further alleges that, by reason of set-off owed to counter defendant by counter claimant in the sum of \$891,000 counter-claimant is not entitled to any sum whatsoever.

- 37. As and for a First Affirmative Defense this answering counter-defendant alleges that counter claimant has unclean hands.
- As and for a Second Affirmative Defense this answering counter-defendant alleges that counter claimant is indebted to counter-defendant in the sum of \$891,000 and, accordingly, counterdefendant is entitled to a set-off as and against any allegations of damages or provable damages which may be due counter claimants upon any claim against counter-defendant.

Dated:

KLASS, HELMAN & ROSS

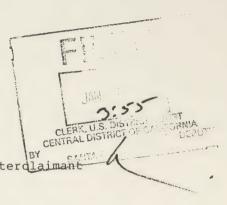
RØBERT M. ROSS, Attorney for Counter-defendant

VERIFICATION

STATE OF CALIFORNIA, COUNTY OF I have read the foregoing_ and know its contents. CHECK APPLICABLE PARAGRAPH I am a party to this action. The matters stated in the foregoing document are true of my own knowledge except as to those matters which are stated on information and belief, and as to those matters I believe them to be true. I am an Officer a partner a a party to this action, and am authorized to make this verification for and on its behalf, and I make this verification for that reason.. I am informed and believe and on that ground allege that the matters stated in the foregoing document are true. The matters stated in the foregoing document are true of my own knowledge except as to those matters which are stated on information and belief, and as to those matters I believe them to be true. I am one of the attorneys for_ a party to this action. Such party is absent from the county of aforesaid where such attorneys have their offices, and I make this verification for and on behalf of that party for that reason. I am informed and believe and on that ground allege that the matters stated in the foregoing document are true. Executed on 19 at _California. I declare under penalty of periury under the laws of the State of California that the foregoing is true and correct. Signature Type or Print Name ACKNOWLEDGMENT OF RECEIPT OF DOCUMENT (other than summons and complaint) Received copy of document described as_ OB Signature Type or Print Name PROOF OF SERVICE STATE OF CALIFORNIA, COUNTY OF I am employed in the county of LOS ANGELES _____ State of California. I am over the age of 18 and not a party to the within action; my business address is: 10850 Wilshire Blvd., Suite 500 Los Angeles, CA 90024 On Feb. 27, 1989. I served the foregoing document described as_ PLAINTIFF'S ANSWER TO COUNTER-CLAIM all interested parties in this action by placing a true copy thereof enclosed in a sealed envelope addressed as follows: PETER WILSON, ESQ. WILLIAM J. RIEFMAN, ESO. LATHAM & WATKINS MAYER, BROWN & PLATT 650 TOWN CENTER DRIVE, 20TH FLOOR 355 SO. GRAND AVENUE COSTA MESA, CA 92626 LOS ANGELES, CA 90071 (BY MAIL) I caused such envelope with postage thereon fully prepaid to be placed in the United States mail XX at Los Angeles, California. ____, 19____, at Los Angeles Executed on Feb. 27, 1989 (BY PERSONAL SERVICE) I caused such envelope to be delivered by hand to the offices of the addressee. , 19___, at_____ Executed on_ I declare under penalty of perjury under the laws of the State of California that the above is true and correct. (Federal) I declare that I am employed in the office of a member of the bar of this court at whose direction the service was made. Karen S. Signature

KAREN S. SMYTH Type or Print Name

1 MAYER, BROWN & PLATT WILLIAM J. REIFMAN 2 RICHARD A. MCDONALD 355 South Grand Avenue 3 Suite 3800 Los Angeles, California 90071 (213) 229-9500 4 5 ARMEN R. VARTIAN, ESQ. 250 West 57th Street, Suite 1216 New York, New York 10019 6 (212) 262-5310 Attorneys For Defendant And Counterglaimant HERITAGE CAPITAL CORPORATION 8 9 10 11 12 13 GARY FERNANDEZ, Plaintiff, 14 15 VS. DAVID HALL; PROFESSIONAL COIN) 16 GRADING SERVICE, a California) 17 corporation; STEVEN IVY; JAMES) HALPERIN; HERITAGE CAPITAL CORPORATION, a Texas 18 corporation; and DOES 1 through 20, inclusive, 19 Defendants. 20 21 HERITAGE CAPITAL CORPORATION, 22 Counterclaimant, 23 VS. 24 GARY FERNANDEZ, 25 Counterdefendant. 26



UNITED STATES DISTRICT COURT

CENTRAL DISTRICT OF CALIFORNIA

COUNTERCLAIMS FOR BREACH OF PURCHASE CONTRACTS, BREACH OF EXPRESS WARRANTIES, FRAUD, NEGLIGENT MISREPRESENTATION, UNFAIR COMPETITION, AND BREACH OF SALES CONTRACT

CASE NO. CV 88-556(JSL)(RWRx)



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As and for its claims for relief against counterdefendant Gary Fernandez, counterclaimant Heritage Capital Corporation avers as follows:

JURISDICTION AND VENUE

- 1. These counterclaims arise out of the transactions and occurrences that are the subject matter of the complaint filed by plaintiff and counterdefendant Gary Fernandez ("Counterdefendant"), and under the common law and statutes of the State of California. This Court has jurisdiction by virtue of Rule 13 of the Federal Rules of Civil Procedure and 28 U.S.C. \$\\$ 1332(a).
- 2. Venue is proper in this District pursuant to 28 U.S.C. \$ 1391, and, by filing suit in this Court, Counterdefendant has waived any right to object to the venue for these counterclaims.

PARTIES

- 3. Counterclaimant Heritage Capital Corporation
 ("Heritage"), at all relevant times herein, was a Texas
 corporation engaged, directly and through its wholly-owned
 subsidiaries Heritage Coin Wholesale ("HCW"), Heritage Rare Coin
 Galleries, Inc. ("HRCG"), and U.S. Tangible Investments
 Corporation ("USTIC"), in the business of buying and selling rare
 coins within the numismatic industry and throughout the United
 States.
- 4. Counterdefendant, at all relevant times herein, was a resident in the State of California, County of Alameda, and doing

business, directly and through agents such as Bryan Fazio, as a rare coin dealer within the numismatic industry and throughout the United States in competition with Heritage.

BACKGROUND

- 5. As part of its regular business activities, Heritage purchases rare coins from other rare coin dealers and at trade shows throughout the United States. Many of these rare coins have been certified by third-party experts as to their date, denomination, type, and grade, i.e., state of preservation.

 Grading of rare coins is on a numerical scale ranging from zero (0), for coins in poor condition, to seventy (70), for coins in excellent condition. The higher the grade for a particular type of coin, the higher its value in the marketplace. Whenever Heritage purchases coins that have been certified by third-party experts, Heritage relies on the certification, particularly with regard to grade, in determining the amount it is willing to pay for the coins.
- 6. As part of its regular business activities, Heritage also resells coins it has previously purchased depending upon market conditions. Whenever Heritage resells coins that have been certified as discussed in Paragraph 5, Heritage relies on the certification, particularly with regard to grade, in determining the amount it asks to receive for the coins.
- 7. Heritage also relies on the certification of the grading discussed in Paragraph 5 when it guarantees every certified coin it sells or trades. The terms of Heritage's

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guarantee provides, <u>inter alia</u>, that any customer who purchases an inaccurately graded coin may return the coin to Heritage and Heritage will either replace the coin with a coin from its own inventory that has been properly certified, or it will refund the customer's money.

- 8. Professional Coin Grading Service, Inc. ("PCGS") is the largest of all of the third-party experts who certify the grade of rare coins, and Heritage is the largest dealer in PCGS coins. The skill, standards and accuracy that PCGS uses in grading coins is well-known throughout the numismatic industry and allows Heritage and Heritage's customers to have confidence in the grades of coins which have been certified by PCGS. The market for PCGS coins is exceptionally liquid and PCGS coins are often sold or traded "sight unseen" because of the market's confidence in PCGS' certification of the grades of coins.
- 9. PCGS places the coins it certifies into easily recognizable individual plastic holders which contain the coin and a paper insert with the date, denomination, type and grade as certified. The paper insert also contains PCGS's name and logo, and a unique serial number assigned to the coin by PCGS.
- 10. On or between January, 1987 and August, 1988, Heritage on several occasions negotiated with Counterdefendant and his agent, Bryan Fazio, for the purchase of certain PCGS coins. In the course of the parties' negotiations, Counterdefendant affirmed and assured Heritage that he would deliver coins that had been certified by PCGS as to their grades as described in Paragraph 5. Counterdefendant's affirmations and assurances became part of the basis of the bargain between the parties and

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- 11. In reliance on the express warranties by

 Counterdefendant described in Paragraph 10, Heritage entered into contracts with Counterdefendant for the purchase of coins that had been certified by PCGS as to their grades (the "Purchase Contracts"), which contracts are evidenced by Heritage's purchase receipts, true and correct copies of which are attached hereto as Exhibit A and incorporated herein by this reference.
- 12. The Purchase Contracts described in Paragraph 11 obligated Counterdefendant to deliver PCGS coins of the type described to Heritage.

FIRST CLAIM FOR RELIEF

(Breach Of The Purchase Contracts)

- 13. Heritage reavers and incorporates by reference, as if fully set forth herein, Paragraphs 1 through 12.
- 14. Heritage has performed each and every obligation required of it under the Purchase Contracts, or has been prevented or excused from performing any remaining obligations by reason of the acts and/or omissions of Counterdefendant as described herein.
- 15. Counterdefendant has materially and substantially breached the Purchase Contracts by failing to deliver the PCGS coins described in the Purchase Contracts, by delivering coins that had not been graded by PCGS, by delivering coins in counterfeit PCGS holders with genuine inserts, and by delivering coins in counterfeit PCGS holders with counterfeit inserts that

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did not state the true and accurate PCGS grades for the coins.

16. Following Counterdefendant's breach of the Purchase Contracts, Heritage removed all of the PCGS coins that it had purchased from Counterdefendant from its inventory. In addition, pursuant to the terms of its quarantee Heritage replaced the PCGS coins that had not been graded by PCGS and that it had sold to its customers with PCGS coins from its own inventory that had actually been graded by PCGS. In so doing, Heritage suffered damages in an amount subject to proof at trial but not less than two hundred thousand dollars (\$200,000), as well as incidental and consequential damages in an amount subject to proof at trial.

SECOND CLAIM FOR RELIEF

(Breach Of Express Warranties)

- Heritage reavers and incorporates by reference, as if fully set forth herein, Paragraphs 1 through 12.
- Counterdefendant breached his express warranties to 18. Heritage by failing to deliver the PCGS coins described in the Purchase Contracts, by delivering coins that had not been graded by PCGS, by delivering coins in counterfeit PCGS holders with genuine inserts, and by delivering coins in counterfeit PCGS holders with counterfeit inserts that did not state the true and accurate PCGS grades for the coins. As a result of Counterdefendant's breach of his express warranties, Heritage did not receive the PCGS coins of the grades and condition as warranted by Counterdefendant.
- 19. Pursuant to California Commercial Code § 2607, et seq., Heritage hereby notifies Counterdefendant by service of this

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counterclaim that the PCGS coins delivered to Heritage under the terms and conditions of the Purchase Contracts were not of the grades and condition as warranted.

20. As a proximate result of Counterdefendant's breach of his express warranties, Heritage has been damaged in an amount subject to proof of trial but not less than an amount equal to the difference between the value of the coins when delivered and accepted and the value which the coins would have had on the date of purchase if they had been of the grades and condition as warranted.

THIRD CLAIM FOR RELIEF

(Fraud)

- 21. Heritage reavers and incorporates by reference, as if fully set forth herein, Paragraphs 1 through 12.
- 22. On or between January, 1987 and August, 1988,
 Counterdefendant and his agent, Bryan Fazio, falsely and
 fraudulently represented to Heritage that the coins identified in
 the Purchase Contracts had been graded by PCGS in order to induce
 Heritage to purchase the coins from him at the prices he
 requested.
- 23. Counterdefendant's representations were false in that the coins he delivered to Heritage, among other things, had not been graded by PCGS and had been placed by Counterdefendant and/or his agents in counterfeit PCGS holders with or without counterfeit inserts which did not state the true and accurate grades of the coins. Counterdefendant knew his representations were false when he made them, and Counterdefendant made the false

- 24. Heritage reasonably relied upon Counterdefendant's false representations, the falsity of which was then unknown to it, and was thereby induced to purchase the coins identified in the Purchase Contracts at the prices requested by Counterdefendant.
- 25. Heritage's reliance upon Counterdefendant's intentionally false representations was reasonable and justified because the fact that Counterdefendant was selling coins in counterfeit PCGS holders with counterfeit PCGS inserts was not known to it or within its diligent attention and observation, because said counterfeit holders and inserts could not be detected except by very close scrutiny and in some cases under magnification, and because Heritage had absolute confidence in PCGS' certification of the grading of coins so that Heritage often purchased PCGS coins sight unseen.
- 26. As a direct and proximate result of Counterdefendant's false representations, Heritage has suffered damages in an amount subject to proof at trial but not less than two hundred thousand dollars (\$200,000), as well as incidental and consequential damages in an amount subject to proof at trial.
- 27. In doing the acts alleged herein, Counterdefendant acted with oppression, malice and a conscious disregard of Heritage's rights and, therefore, Heritage is entitled to punitive and/or exemplary damages in the amount of one million dollars (\$1,000,000).

FOURTH CLAIM FOR RELIEF

(Negligent Misrepresentation)

- 28. Heritage reavers and incorporates by reference, as if fully set forth herein, Paragraphs 1 through 12, and Paragraphs 22 through 25.
- 29. At the time Counterdefendant made the representations alleged in Paragraphs 10 and 22, he had no reasonable grounds for believing such representations to be true and knew, or should have known, of the falsity and materiality of such representations and omissions.
- 30. As a direct and proximate result of Counterdefendant's wrongful and negligent conduct, Heritage has suffered damages in an amount subject to proof at trial but not less than two hundred thousand dollars (\$200,000), as well as incidental and consequential damages in an amount subject to proof at trial.
- 31. In doing the acts alleged herein, Counterdefendant has acted with oppression, malice and a conscious disregard of Heritage's rights and, therefore, Heritage is entitled to punitive and/or exemplary damages in the amount of one million dollars (\$1,000,000).

FIFTH CLAIM FOR RELIEF

(Unfair Competition)

- 32. Heritage reavers and incorporates by reference, as if fully set forth herein, Paragraphs 1 through 12, Paragraphs 15 and 18, Paragraphs 22 through 25, and Paragraph 29.
- 33. This claim arises under the common law of unfair competition and under California Business and Professions Code §§

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 17200, et seq., in that Counterdefendant is in competition with Heritage within the numismatic industry and throughout the United States.

- 34. Heritage is informed and believes, and on that basis alleges, that between December 22, 1986 and September 2, 1988, Counterdefendant falsely and fraudulently advertised the grading of approximately 1,700 PCGS coins to Heritage and others within the numismatic industry in that Counterdefendant represented that such coins were PCGS coins that had been certified by PCGS as to their grades when, in fact, the coins had not been certified by PCGS and, instead, Counterdefendant and/or his agents had placed the coins in counterfeit PCGS holders with or without counterfeit inserts that did not state the true and accurate grades of the coins.
- 35. The actions of Counterdefendant referred to in Paragraph 34 constitute unlawful, unfair and fraudulent business practices, as prohibited by the common law and by Business and Professions Code §§ 17200, et seq., and were undertaken by Counterdefendant with the intent to undermine Heritage's business reputation, goodwill and leadership position within the numismatic industry as the largest dealer in PCGS coins, and to dimish the monetary value of Heritage's inventory of PCGS coins.
- 36. As a proximate and direct result of Counterdefendant's unlawful conduct and acts of unfair competition, Heritage has sustained damages in an amount subject to proof at trial but not less than two hundred thousand dollars (\$200,000), as well as incidental and consequential damages in an amount subject to proof at trial.

37. In doing the acts alleged herein, Counterdefendant has acted with oppression, malice and a conscious disregard of Heritage's rights and, therefore, Heritage is entitled to punitive and/or exemplary damages in the amount of one million dollars (\$1,000,000).

SIXTH CLAIM FOR RELIEF

(Breach Of Sales Contract)

- 38. On or about July 26, 1988, Counterdefendant agreed to purchase from HCW the coins described on Invoice No. 24492 (the "Sales Contract"), a true and correct copy of which is attached hereto as Exhibit B and incorporated herein by this reference.
- 39. Pursuant to the terms and conditions of the Sales
 Contract, Heritage was obligated to deliver to Counterdefendant
 the coins described therein and Counterdefendant was obligated to
 pay Heritage the amount of \$69,000 upon delivery of the coins.
- 40. Pursuant to paragraph 12 of the terms and conditions of the Sales Contract, Counterdefendant agreed to pay the attorneys' fees, court costs and other collection costs Heritage incurred in collecting any amounts due, as well as interest on such amounts at the highest rate permitted by law.
- 41. Heritage has performed each and every obligation required of it under the Sales Contract, or has been prevented or excused from performing any remaining obligations by reason of the acts and/or omissions of Counterdefendant as described herein.
- 42. Counterdefendant has materially and substantially breached the Sales Contract by failing to pay the amount of

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43. As a proximate result of Counterdefendant's breach of the Sales Contract, Heritage has suffered damages in amount subject to proof at trial but not less than sixty-nine thousand dollars (\$69,000), plus interest at the highest rate permitted by law. Further, Heritage has been forced to hire attorneys to collect the \$69,000 due from Counterdefendant thereby incurring attorneys' fees, court costs and other collection costs in an amount subject to proof at trial.

WHEREFORE, Heritage prays for relief as follows:

- For an award of its compensatory damages for Counterdefendant's breach of the Purchase Contracts in an amount subject to proof at trial but not less than two hundred thousand dollars (\$200,000);
- For an award of its compensatory damages for Counterdefendant's breach of the Sales Contract in an amount subject to proof at trial but not less than sixty-nine thousand dollars (\$69,000), plus interest at the highest rate permitted by law:
- 3. For an award of its incidental and consequential damages in an amount subject to proof at trial;
- For treble damages in an amount subject to proof at trial but not less than an amount equal to three times the total of Heritage's compensatory, incidental and consequential damages;
- For an award of punitive and/or exemplary damages in a amount to be awarded at trial but not less than one million

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dollars (\$1,000,000);

- 6. For an award of its attorneys' fees, court costs, and other collection costs it incurred in collecting the amounts due from Counterdefendant in an amount subject to proof at trial;
 - 7. For costs of suit; and
- 8. For such other and further relief as the Court deems just and proper.

DATED: January 11, 1989

Respectfully submitted,

MAYER, BROWN & PLATT WILLIAM J. REIFMAN RICHARD A. MCDONALD

William J. Reifman

Attorneys For Counterclaimant HERITAGE CAPITAL CORPORATION

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Heritage Coin Wholesale, Inc.
311 Market Street, Dallas, Texas 75202-9990

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Heritage Coin Wholesale, Inc.
311 Market Street, Dallas, Texas 75202-9990

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	9186	1927	200	63	P-66635		840	666		
	9177	1924	20D	63A	P-41511		840	666		
	9177	1924	200	63Pa	P-08406		840	666		
	9186	1927	200	63	P-22048	_	840		•	
	9186	1927	20D	63	P-59079		340	666		
	9177	1924	200	63	P-45468		840			
ude a	9186	1927	200	63	P-46306			666		
0	9186	1927	200	63	p-77700		1	666		
	9186.	1927	200	63	P-51945			666		
	9186	1927	200	63	P-62987	· ·	840			
	9177	1924	20D	63	P-40731			666		
	9180	1925	20D	63	P-47238		810			
	9177	1924	20D	63	P-40592			666		
	9189	1928	200	63	P-75317			666		
	9177	1924	200	63	P-77862			666		
	9183	1926	200	63	P-0/604		840			
	9186	1927	20D		P-12784			666		
	9186	1927	20D		P-12753			666		
	9186	1927	20D		P-11717			666		
	9186	1927	20D	6480	P-63006			666		
O	9186	1927		HPQ	P-62924	.:		666		
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Heritage C 311 Marke	Heritage Coin Wholesale, II 311 Market Street, Dallas, Texas 75202-9990 Date 4-18-88											
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Name _	BryAN.	FAZ	10		Approval [] Purcha	ase					
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7118	1880-5	ID	64	P-52144		105	666					
7118	1980-5	10	64	P-52166		105	666					
7092	1879-5	10	64	P-35539		105	666					
7118	1880-5	ID	64	P-52159		105	666					
7118	1880-5	10	64	P-52160		105	666					
7118	1800-5	ID	64	P-52146		105	666					
7118	1880-5	ID	64	P-52158		105	666					
7118	1880-5	10	64	P-52169		105	666					
7118	1880-5	ID	64	P-52172		105	666					
7118	1880-5	(D)	64	P-52174		105	666					
7254	1898-0	10	64	P-59268		105	666					
7254	1898-0	ID	64	P-59272		105	666					
7130	1881-5	10	64	P-52221		105	666					
7130	1891-5	ID	64	P-08369	il.	105	666					
7254	1898-0	ID	64	P-10642		105	66.6					
7254	1898-0	10	64	P-26230	1,,	105	666					
7254	1898-0	10	64	P-59271		105	666					
7/30	1881-5	10	64	P-52220		105	666					
7092	1879-5		64	P-92524		105	666					
7092	1879-5	10	64	P-08705		105	666					
7162	1885-0	ID	64	P-18551		105	666					
7292	1904-0	10-	64	P-2913Z		105	666					
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	Heritage Coin Wholesale, I. 311 Market Street, Dallas, Texas 75202-9990 Date 4-14-88												
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	9177	1924	200	64	P-07029		1140	666					
	9177	1924	20D	64	P-01910		1440	666					
	9177	1924	200	64	P-72958	•	1140	666					
		1927	20D	65	NMX P4		1140		-				
	9186	1927	200	64PQ	P-62953	e -	1140	666	-				
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	9177	1924	20D	64PQ	P-39547	٠		666					
	9177	1924	200	64	P-29704		1140		·				
	9186	1927	200	64	P-63037	•	1140	666					
	9186	1927	200	64.	P-62947	•_	1140	666					
	9177	1924	200	64	P-13381		1140	666					
	33	1924	200	64	P/W	1140	THO	777					
		19242	2001	642	World	WALL	HA D	7992	Λ,				
	9/17	1924	ZOD	64	P-81886	4 60	1140						
	9189	19280	20D	64	P-36254	1 1	1140	666					
	9186	1927	200	64	P-62914	<u> </u>	1140	666					
	9177	1924	200	64	P-07093		1140	666					
	9/86	1927	200	64	P-59783	SOLD-TONY N.	1140	666					
		1924	ZoD	63	SOLOTONYM.	SOLD - TONY AI.	25200	777					
1	7118	1850-5	10	64	P-52168		105	666					
	7/18	1880-5	D	64	P-52140		105	666					
	-7118	1980-5	15	64	P-52143		105	666					
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7266	1900-0	10	64	P-80675		105	666	
7292	1904-0	1D.	64	P-29136		105	666	
7292	1904-0	10	64	P-99087		105	666	
7/54	1884-0	10	64	P-91977		105	666	
7154	1884-0	ID	64	P-91970	•	105	666	
7154	1664-0	10	64	P-91969		105	666	
7154	1884-0	10	64	P-72970		105	666	
7146	1883-0	ID.	64	P-18514.		105	666	
7146	1883-0	ID	64	P-99063		105	666	
7154	1884-0	ID	64	P-95675		105	666	
7154	1884-0	10	164	P-29258		105	666	
7154	1884-0	ID	64	P-95676		105	666	
7146	1883-0	10	64	P-18511		105	666	
7140	1882-5	ID	64	P-55660		100	666	
7/30	1881-5	10	64	P-18505	1 32	105	666	
7130	1881-5		64	P-72946	*	105	666	
7146	1883-0		64	P-360T8		105	666	
7162			64	P-14729		105		
7292		10	64	P-99091	·	105	1 /	
7292		ID	164	P-29/31		105	1	`
7/66	1986	ID	64			105	1 /	
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	1924	ZOD	65	PC655 CUBS			23,280	717	
	1924	200	64	PC65 crivs	Sold	B.K.F	19,550	777	
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9136	1924	20D	62	P-71998	Sal) Kerster	P640	777			
9/89	1928	200	62	p-37517		640	8/			
9/86	1927	200	62	P-32190	1 A	640				
9177	1924	2017	62	P-39549		640				
9177	1924	200	62	P-91081	.//	640				
9177	1924	200	62	P 96031		640				
9166	1914-5	200	62	P-35067		640				
9177	1924	200	62	P-39731		640				
9177	1924	201)	62	P-44010		640				
9177	1924	200	62	12-97437		640				
9177	1924	200	62	P-23626		640				
9186	1927	200	62	P-12750		640				
9186	1927	200	62	P-6349B		640				
9177	1924	200	62	P-23683		640				
9177	1924	20D	162	P-02177		640				
9177	1924	260	62	P-12788		640				
9186	1927	200	62	P-23978		640	·			
9177	192X	Cas	62	P-23691		6,40				
9/68	1945-S	200	62	P-63399		640				
9180	1925	20D	62	P-96024		640				
9136	1927	200	62	P-6636		640	V			
9177	1924	20D	162	P-23627		1640				
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9177	1924	200	62	P-23187			640	.777		
9186	1927	1		P-24110	/		6010			
9177	1924	200	62	P-126X8	/-		840	11/		
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	1924	200	63	PC65	Sold J.H.	8450				
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9177	1974	Eleks.	6390	P-18356		840	6-6-6-				
9177	1974	702	64	12-2408-		1700	666				
	1975	700	63	FIW		240	777				
9187	1976	200	63	P-33582		840	1.66				
9183	1976	300	64	P. 21915		1700	666				
	1977	200	63	3 F/cu	•	2525	777				
C/186	1977	200	63	P-72753		840	666				
9186	1977	700	6390	F-11717		1240	666				
9186	1977	200	64	9-98297		1700	666				
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	1924	200	65	PÉ65	Sold Numis	12,375,	-	
	1924	20D	63	001/W	Sold Numis	25,200		
	1924	200	62	pers	- Sold NUMIS	10,240		
	1927	20D	64	Aregrade NGC		1200		
	1924	20D	64	PC6S	SOLD TO GLEN	7200		
	1927	200	64	Pregrade NGC		1200		
	1924	200	65	B0-1200		1200		
09186	1924	200	GYPQ	P-77738		1200	166	
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	1925-D	ZHD	60			185	0			
	1928	ZOD	6Z	PM60		505				
	1924	200		AB	- (/	1.505				
	1911	ZHD	62			190	0			
	1861	ZHD	50	A4		175				
	1880-5	5D	40	XF		140				
	1880	5D	50	Au		140				
	1886	50	40	XF		140				
	1908	50	40	XF		140				
	1902	ZHD	40	XF		160				
	1904-5	20D	30	VF		455				
	1883-5	ZOD		XF		455				

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	1924	700	62	PCGS	w	640					
D	1927	20D	62	PC6S	·W	640	-				
\$ 5 to	1927	200	62	PC6S	w. cr	640					
6	1957	200	62	PC65	W	640					
6	1927.	SOD	62	PC6S	w	640					
T. T.	1927	200	67	PC65	W	640					
3	1934	405	65	PC65	SOLD OKF	20,600-					
	1924	200	33	PCGS	10 COINS SOLD OKF	8450.					
	1924	2003	163	PC65	10 COINS	8450	-				
9186	1927	200	64	P-63035		1225 -	- 1666				
	1924	200	64	PC65	W	1225.					
	1924	200	64	PC65	W	1225.					
9177	1924	200	64	P-51397		1225	666				
9177	1924.	200	64	19-14085 19-14085		1225.	666				
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	1924	20D				2500	1///				
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9100	1927	200	65	PCGS-W		2500	111				
9/83	1926	COD	65	P-41500		2500	4.66				
9/86	1927	200	65	P-55760		250c	666				
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Heritage Coin Wholesale, Inc.
311 Market Street, Dallas, Texas 75202-9990

RecSlip No. 47241 Date - 76.88 Page __/_ of __/ Special# ____ Customer No. Name FRYAN FAZIG ☐ Approval ☐ Purchase ☐ 1# ☐ Consignment ☐ Return _____ Address ☐ Transfer # Delete City _ State Zip Whse No. Date & MM | Den. Grade Top Descr. **Bottom Description** Cost Retail 223 466 9177 1074 200 67 D.13357 46E P-74978 466 P-06511 Plw 777 777 DIW PW フフフ PIW ファフ 466 9186 1977 P-59079 11 P. S9C78 666 TOTAL THIS CHECK 7695 %

Heritage Coin Wholesale, Inc. 311 Market Street, Dallas, Texas 75202-9990 Rec Slip No. 47250 Date 5. 78-88 Customer No. Page __/_ of ___/ Special# ____ Name _ RRYAH FASIO □ Approval □ Purchase ⊢(P Address ☐ Consignment ☐ Return ____ City_ State ____ Zip ____ ☐ Transfer# Delete No. Date & MM Den. Grade Top Descr. Bottom Description Cost Whse Retail 1974 706 8 70 STG SOLD RMT TOTAL THIS CHECK

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	1924	20D		P/W San	LIBERTY	545				
	1880	10	45	38 P/W Sa.	CKF#12572	12,426				
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	18805	ID	65	20P/W'S"	SOLD House 1620	134	777	6360				
	1880	10	65	9P/W	50LD 40US-2971	2943	777					
	1924	200	13	30P/W	SCUD NUMIS 25882							
	16845	40	64	25-655	to be trans							
7118/8	14805	10	65	NPG		320/250	0777					
7118	18805	10	1057	47-50157		348						
7118	18805	JD	65FG	P-5458		3/8	666					
7118 (4)	18805	10	65	P/W	M	320/12	50777					
7130/2	18815	10	65	P/W	•	320/64	0 777	<u>.</u>				
7092/2	18795	10	1.65	P./W .		364	777					
7158	1885	10	65	RV		327	777	>				
7092	18795	10	1 4.			327	777					
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	1924	ZCD	63	28 COINS	Sold	ROBCHIE	200.					
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	1924.	ZOD		PCSS	SHOOKF 3-COMS	25,650	77				
	1924	200	63	PC65	Sold Keystone	17,100	- 777				
⁴³ >	1924	200	.64	PC S	SHL OKF	12,600.	-777	7			
	1909-D	SD	63	1665	₩-	2850.	-777				
	1909-0	SD	63	PCES- BP/W	W	28.50	-777				
	1904	SCD	63	Pets.	3. Fed 3. Cours Sold OXE	3875	177				
	1908	Z.HD	63	FLES	w	900	777				
07949.	1925-D	ZHD	63	P-64665		900.	100				
	1901-5	100	63	PLGS PU	W()	1725.	-777				
07953	1929	ZHD	63	P-43206	()	900.	-666				
08882	1926	100	63	P-19769		1460	666				
0882	1926	100	63	P-19777		1460	660				
	1926	100	63	ACCE/LL	402	1462	777				
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	1924	SCD	65	PE-65-	5 COINS OKF	13,750	771	
09186	1927	ZOD	65Pa	P-02419		2750	666	
09186	1927	20D	65	P-23479		2750	666	
09189	1928	200	65	P-8349Y		2750	666	
09180	1925	200	65	P-41589		2750	666	
09186	1927	200	65	P-41593		2750	666	
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	1924	200	60	<u>_</u>		575					
	1924	200	60	C		575					
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	1924	200	63	PM 60	(1)1	635					
	1924	200	63	PM60		635					
	1924.	200	63	PM60		635					
	1924	20D	63	PM60		635					
	1924	200	LB	PM 60		635					
	1932	100	63	D		685					
	1932	100	63	D		685					
	1932	100	63	D		685					
	1932	100	63	D		635					
	1932	100	63	D		685					
	1932	100	63	D		685					
	1932	100	63	D		685:					

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Heritage Coin Wholesale, Inc.
311 Market Street, Dallas, Texas 75202-9990

RecSlip No. 47809 Date 6-14-88 Page ______ of ____ Special# _____ Customer No. Name BRNAN FAZIO □ Approval □ Purchase HIP Address ☐ Consignment ☐ Return _____ _____ State _____ Zip ____ City __ ☐ Transfer # Delete No. Date & MM Den Grade Top Descr Bottom Description Cost Whse Retail 1924 201) 65 LA 2400 777 09177 1924 200 15PR 18-01637 2900 666 1927 09186 P-72937 200 15 2900 666 1915 2HD 60 B 115 1851 2HD VF 30 145 1910-D 5! AU 415 100 1910 45 100 415 1915 70D 4/5 XF 4185 C 1924 200 60 500 45 1912 XF 100 420 1929 55 2HD A 180 1928 200 60 525 PM60 1901-5 10 30 UF 125 1874 AU 130 106 5 106 55 A 1851 160 TOTAL THIS CHECK 12,365.

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	7084	1879	10	65	RV/2700		2300	777			
	9176	19231	200	64	RV 1300)	1300	777			
	9186	1927	200	64PG	P-36634	•	1300	666			
	9186	1927	D0D	6498	17-40952		1300	666			
	9177	1924	200	WPC	P-31308	. ()	1300	666			
	11	/1	11	1 f	P-21467		1300	. ,			
	ŧ c	11,	16	11	P-03992		1300	666			
	7952	1928	2HD	63	P-16362		980	777			
	9045	1904	201)	63	P-19182		1310	666			
	9177	1924	200	64	P-10758		1300				
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ge Coin Wholesais, inc. Rec Slip No. 4993 11 Market Street, Dallas, Texas 75202-9990 Date 7-11-00 Page ____ of ___ Special# Customer No. BRUAN FATIO □ Approval □ Purchase Address ☐ Consignment ☐ Return City_ State Zip ☐ Transfer # Delete No Date & MM Den Grade **Bottom Description** Top Descr Cost Whse Retail 1974 700 SCIOLIVE 15 COINS 65 1912 700 63 Plus 3300 1974 200 65 Piul 1923-D 72 1005 P/W 3300. 59186 1927 P-41121 200 hsra 1928 09/89 200 658B P-40215 3300 29189 1928 200 P-01926 65 3300. 09/80 19=5 200 65 P-22414 3300r 1927 09186 P-05419 200 15 330a 1927 09156 P-09/86 3300 T 09/91 1927 249926 33m P-45595 09186 1927 200 330a 1924 P-47201 200 55 3300 09169 1928 700 65FQ P-01926 33ca 09/84 1927 200 65 PC P-499216 3300+ 19191-1927 200 65PD P- COC94 33cc. 1927 200 65PG P-58361 19186 3300 1.9147 1909 201) 15FQ P-42576 33cc 1924 PLIE 2001 65 21,400 TOTAL THIS CHECK

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		1924	200	63	SOLD-NCII	7 COIWS	5985.	-/	
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	09126	1927	20D	63PQ	P-36427		855	-	
	09183	1926	200	63PQ	P-22462	١	855:-	-	
	09168	1915-5	20D	63	P-22471	1	855	-	
	09177	1924	200	63PQ	P-20425		228		
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		1922	200	62	PIW		650	777	
		1923	20D	62	P/w		650	nnn	
	09177	1924	200	60-	P-13417		620		
	09177	1924	260	62	P-13424	1	650		
-	09177	1924	200	62	P-13427	./	650	666	
		1924	20D	60	B0-535		335		
	09177	1924	200	.61	P-13419			666	
1	29175	1923	20D	61	P-13412		1	666	
(09142	1908	200		P-13406			666	
-		1924	200		BO-535	• .	535	000	
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0	9177	1924	200	61	P-13420		625		
(09177	1924	20D		P-13423		625	1	
	9177	1924	200		P-13418		625		
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6	9175	1923	201)		P-13413		625	toble	
		1	200		P-13407			666	
0	9142	1 -	200		P-13408			blob	
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7092	1879-5	10	64	P-74051		130	656	le .		
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7118	1880-5	10	64	P.12921		130	666			
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V		1/		P-25252					
V	1881-5	10	64	9. P/W		1170	V		
	1881-5	17)	64	10 P/w		1300			
7140	1887-5	10		7-75261		130	666		
				P-66591		1,50	1		
				P-4C537					
				P-C7506					
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7140				P-17360		130	666		
1140	1002	1	1	Y-71527			1/		
7154	1884-0	10	64	9-45528		130	666		
113				7-58559					
				P-83967					
				P-37381					
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				P-05418		1	1		
	1864-0	10	64	7 P/W		910			
7158 7158	1885	10	64	1-23919		130	666		
7158	1885	10	64	P-19151		130	666		
				P-C5432				-	
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7167	1882-0	10	14	P-458ZZ		130	666		
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7,62	1885-0	10	44!	V-65576		13c	666			
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7166	1886	10	64	P-37398	4.	130	666			
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				P-37395	•			1		
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1		V	1	P-52916.		V	1			
	1886	10	64	10 P/w	. ,	1300				
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7172	1887	10	64	7-18710		130	666			
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7172	1687	10	64	P-13624		130	6.0		
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5	1867	10	64	10 P/W		6500			
	1887	10	64			450			
7254	1898-0	10	64	P-51535		130	666		
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	1898-0	21		P-68033		130			

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7766	1900-0	11)	14	7-61866		130	666			
	0.016	1	1	P-59667		130	116			
7292	1904-0	10	64	12-51534 C 324/20		130	666			
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	1904.0	10	64			1360				
2	1880-5	10	65	Be/130		130				
Z	1884-C	11)	65.	30/130		1260		-		
	1885.0	10	65	Belizo		130				
	1887	10	65	80/130		130				
2	1899-0	10	165	BC/130		130				
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	Heritage Coin Wholesale, Inc.
363	311 Market Street, Dallas, Texas 75202-9990
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Name _	BRYAN	FF	+210	2	_	Purcha	ise <u>H</u>	P		
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	1932	160	64	RV W.T- 1925		1925				
	1903-5	SD	64	P/W		5300				
	1913	5D	64	PIW		7600				
	1924	200	66	Plw.		8300	_			
08729	1894	lod	63	P-43910		2340	-6666			
09177	1924	200	64	P-43937		1625	-666			
	1904	200	63	P/W	. (//	1500.	_			
08884	1932	100	6380	P-43917		1925-				
08384	1932	100	63PQ	P-43915		1925.	-			
08884	1932	100	63PQ	P-43918		1925.	-			
08884	1932	IDD	63PQ	P-43920		1925-	_			
08884	1932			P-43916	•	1925.	_			
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	9043	1903 P .	O 00	63	P-27506			1550	666	
	9045	1904 P		63	HP/W			1550		
	9087	1900 P		63	PW			1550		
-	9027	1900 P		63				1550		
				63	PW			1550		
	7027	1895 P					- Arrest	1550		
	26			100				1550	666	
	9045	1904 P		63	P- 70393			1550		
	9036	1899-5	1	63	P-44168			1550	666	
	2 "			9.7					116	
	9045	1904-12		63	P- 43913			1550		
	9045	1904 · P		63	P-85100			1550	666	
± 2	9011	1904		1.0				146		
2		1904-5		63	P-132/21			1550	666	
	9046							6350		
	8883		100					635	666	
	8884	1931-1	1	64					666	
	7949	1925-D	240	64						
	7941	1910	ZHI	0 64	P-43152				666	
	7951	1927	a HI			,		352	5 666	
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1	7948	1915	24					352	5	
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,	7952	1928						350	5 666	
1	7949	1925-0	124	D 64	1/- 0030			**	201	000
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	7951	1927 7	2 H D		P-43674		2525	666							
	7857	1905-8	2 HD		9-76473		W150	666							
	7852	1900-1			P-52651		6450	666							
					1	103-	1975	000							
	8884	1932-7			Ru walk/	1975									
	8884	1932-P	10D	64	P-81252		6350	666							
1	A835	1910-5	5D	63	P-W		3700								
	7950	1926 7	2HD	63	Ru /1310		1310								
	7855	1903 9	2HD	64	P- 43129		3275	666							
	8510	1908 - P	5 D	63	P-94760		3700	665							
	9045	1904-P	200	65	P-38826		10,700	66C							
	9177	1924-2	200	65	P-08500		3700	666							
	9045	1904-9	20 D	63 PP	P-19351		1550	666							
	9045	1904 P	20 D	63 88	P-78041		1550	665							
	2000	7709			2 ()		155-0								
	9046-	1904-5			P-68991		/ -	666							
	9172	1924; -P		100	PW4	(sh	3700								
-	400			C5:	11-60-7	100	3700								
	15 AST	1924-5													
	18/RAY	192	None	0			3700								
Ŧ	4354			7.0-5	· Santa		3700								
	9/77	1924 -7	200	15	9-63744	,	3700	666							
	ANDI	1924-1	200	65	8-1-1103		3700	-							
_	2004	1925-2	20 D	65	P.W		3700								
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9/14	1923 D	204	65	P-W		3700		
9/89	1928 P	200	65	Per		3700		
delin	1924-7	20 D	63	PW		930		
9177	1924-9	0 م	63	7-05636		930	665	
9177	1924-8	100	63	P-04041		930	660	
9177	1924-9	200	63	P-62305		930	665	
9177	1924-9	20 D	63	7-58247	·	930	666	
200	1927-9	20 D	63	P.W.	W	930		
9/8/6	10		12	P.J.		130		
9/186	1917.2		12	Pw		930		
A S	-		-	04)				
8884	1931-P	100	63	Ruwalk/	1975	1975		
8883	1926-7	100	63	Bu		1975		
To Ak	1909-D	50	63	P-W		3700		
8747	1901	100	63	P-29939		2375	666	
8045	7701	20-2	163	10		1380		
9045	1989	700	4	Rr.		1350		
day		P 10 10 11 11	100			7,7,5		
9016	1894-s	100	63	P-27595		1550	666	
9177	1924+	200	63	8-452168		930	666	1
9044	1909	1000		1300		/530		

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9045	1904-P	200	63	7-43914		1550	666				
9045	1904-P	000	63	7-43913		1550	665				
100 A		200	63			1550		7			
9045	1904-P	200	63	P-40058		1550	666				
9186	1927-P	200	63	P_62951		930	666				
9183	1926°P	200	64	P-87483		1650	666				
Parial	7704-P	201	63	PW		100	· · · · · · · · · · · · · · · · · · ·				
9177	1924-8	200	65	P-63744		3700	66				
7082	1878-5	10	65	A33361		680	666				
7082	1878-5	10	65	8-24 184		680	666				
7081	1878-5	10	6519	P-08164		680	666				
7250	1897-5	10		P-04614		1800	666				
7124	1881 +	10	65	9-20270		2675	666				
X2481	1900-2	10	65	PW		910					
AXX	1881-66	10	65	PW		910					
7274	1901-0	10	65	266301		1210	666				
7082	1878-cc	10	65	P 141308		3400	666				
7090	1879-0	10	65	8-40949		6725	666				
7246	1899-P	ID	15	P 46397		1685	666				
7361	1899-5	10	65	P-87474		3275	666				
2A9¥	1890-5	10	65	PW		7372					
7246	1897 - P	10	65	P-09603		1685	666				

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A PA	1901-0	10	65	Pw		1210		
7240	1896 - P	10	65 PP	P-31461		980	666	
7252	1898 -1	1		Ru /1075		1075		
DXX	1897-P		65	8-W		1685		
7246	1897-P	10	65	8-61155		1685	666	
7246	1897-P		65	194760		1685	66C	
7210	1891 -5	10	65 PP			273	666	
	1881-cc		65	8-36441		915	666	
7/34	1934-P	10	65	P-26192		3550	666	
7375			65	PW		7/5-		
7777	1883-P	/ D	25	PU		3400		
Note:	1898-5	110				715	1.,	
7/41	1883-P	10	65 AP			715	664	
7/42	1883-2	10	65	9-63591			666	
7160	1885-00	10	65 8	P-15-748		1450	666	
7160	1885-ec	10	62 19	P-04020		1450		
7/60	1885 CC	10	65	8-40330		1450	666	
9186	1927-1	200	63	P-08355		930	666	
9172	1914-0	200	63	8-41308		930	666	
MEAR	1924P	10D	63	pw		930		
9786	19279			PW		930		
	1924P	200	63	PW		930		
	1927-6			Pu		930		
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9186	1927 -8		6311		Bottom Description	Cost		Retail
				P- 66469			666	
9/77	1924-P		63	P- 77713		930	666	
7/32	1881-9	10	65'	8-66471		72.76	66C	
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Name _	BRYAN 1	FAZ	ORA	ARE COIN				
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X	1924	200	64	150LD	FIMIL 1750 1660	147145		
+	1924	200	64	ISCLD	HALL 1710	1660	-	
7	1904	200	61	150LD	GOLDT 3500	4000		
7	1904	200	64	1500	11 11	4000		
4	1904	200	64	150LD	GHSENIP 3800	4000		
4	1964	200	11	1 (11 11 11	4000		
>	1904	200	64	150U)	KEY 3500	4000		
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Heritage Coin Wholesale, Inc. 311 Market Street, Dallas, Texas 75202-9990

Rec Slip No. 48882

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Name _	BRYAN	FA	710		_)
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7140	1882 5	10	66	P-31086	1112~	1103	666	
7266	1900 0	10	6510	P-58714	612			
	1878	ID	65	80/450	JFF Rev 78454	L		
	18850	1D	66	8/w - (2397	2378		
7264	1900	ID	65 PQ	P-76683	(/ 1032	1012	666	
7210	1891 5	ID	65	F-60723	2754	2732	666	
7134	1882 CC	ID	65	P-45449	954 -	936	666	
7160.1	1885 CC	ID	65	P-47248	1428			
7254	1898 0	ID	66 FQ	P-25395	2499	2479	666	
7155	1884 0	ID	65	P-82163	744.	734	666	
725Y	1898 0	ID	66 PQ	P-82158		2479		
7258	1899	ID	64	P-19612	388.	385	666	
97131	1881 2	ID	65	PDMPL76673	612			
7363	1924	10	65	P-92171		703		
7359	19225	10	65	P-74569	3366	3340	666	
7274	1901 0	ID	65	P-76684	130/-		666	
7210	1891 5	110	6510	P-08928		2732		
7144	1883 CC	ID	65 89	P-56365	714~		666	
7144	1883 CC	ID	65 PQ	P-63047	7042	708	666	
7146	1883 0	ID	65	P-22781	140	627	666	
7142	1883	10	65 PQ	P-34874	738.	724	666	
7146	1883 0	ID	65	P-77846	640	627	666	
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	1907-0	10	65	N-48306	1227	1260	444				
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	1882-ec	\$	65				925	936
	1883	\$	65				715	724
	1883-0	\$	65				620	627
	1883-5	4	65				620	6276
	1883.00	\$	65				700	708.
	1883 cc	\$	65		•		700	708.
	1885-cc	\$	65				1400	1417
	1891-5	\$	65				2700	2732
	1891-3	\$	65				2700	2132
`~_	1900-0				1		600	407
	-1900						1000	1012
	1901-0				/-/		1275	1290
/	1922-5						3300	3340
	1924		1		X		695	703
	1881-5	\$	65 1)	MPL			600	6071
/	18840	\$	65				725	734
		s	66				1090	1103
/	1845-0	\$	66					2378
/	1898-0	\$	64				2450	2476
	18180	\$	46				2450	2479
	1899	\$	64				380	385
	187877	4	64	Rev 78 PC			445	450
	19020	\$	65		AGC		17115	101
G				85	TOTAL THIS CHECK	XI	. 29685	12

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1	PCGS No.				Top Descr.	Bottom Descr.	Cost	Cat.	Sp. Cost	Retail			
2	7118	1880-5	10		P-57781		141	666					
-					P-70430				-				
3	1	1	1	1	P-33008		1	1					
4	7/30	2-1981	10	1499	P-12356	1	141	466					
5					D.20652			1					
6	1	1	1	1	P-57798		1	1					
7	7140	1885-2	10	14FG	7-48396		141	1-66					
8		1	1	1	D-48393		1	1					
9	7164	1884-0	10	64FQ	P-30723		141	666					
10	1	1		1	D-58563		Į.	1					
11	7162	1885-0	1,0	LYPQ	P-30342		141	666	-	,			
12	1	1.			P-18553.		. 1						
13		1	,	1	D- 22127								
14	7166	1886	10		P-70086		141	666					
15		1898-0	10		P-85815		141	666	'				
16		1907-C	10	1	P-5544Z		141	666	3/1/19	•			
17	7118	1880-5	11)	64	2 T/w		782	1-66					
18		1881.5	10	64	4 Plu		51-4	666					
19	1130		10		. /		473						
20	114(5	1883.0		64	? P/w		364	666					
21	1134	1884-0	11)	64	4 Pho			666					
22	7162	18850	10	64	Plw		141	166					
F	7166	1886	-	·611	2 Am	TOTAL TURE	585	666					
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	1	7/72	1887	10	64	Plw		141	666				
	2	7254	1898-C	11)	611	Plw		141	666				
	3	7280	1902-0	10	64	Flw		14/1	666				
	4	7112	1880-5	40	64	P.12910		141	666				
	5					P-13024	·						
	6					P-13002							
	7					P-12920							
4	8	-				P-74212							
4	9					P-13011							
	10					D-12027							
	11					P-12888							
	12					P-12916		,					
	13	7130	1881-5	10		P-74220		141	1666				
	14			1	1	P-74216		1	1000				
-	15	j		1.	İ	7-58547							
	16	1		i		P-04495		-	1				
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Heritage Coin Wholesale, Inc.
311 Market Street • Dallas, Texas 75202-9990

Rec Slip No. Date Page 5 of ____ Special # __ Customer No. ☐ Approval ☐ Purchase Name ☐ Consignment ☐ Return Address State __ Zip ___ ☐ Transfer # Delete City _ PCGS No. Date MM Top Descr. Bottom Descr. Cost Sp. Cost Den. Grade Cat. Retail 7-62151 64 7170 1881-5 10 1411 126 64 P-74773 666 1882-5 11 1111 71110 D- 48447 P-31223 110-5831 P-80654 7146 1-4 6-66 111 P-15331 P-79201 D-80642-2-16845 P-70477 7154 1884-0 1-4 141 666 10 P-48479 P-484851 D. 76487 P-70474 P-16740 1885-CID 1-LI P- 25 ms 7167 141 1-6-6 P-63601 P-63597 P-81898 P-16953 1881. 11 D-70465 466 1.4 141 P.65578 TOTAL THUS CHECK: 38512 Approved: 66

Rec Slip No._ Heritage Coin Wholesale, Inc. 311 Market Street • Dallas, Texas 75202-9990 Page 4 of Special # Customer No. Name ☐ Approval ☐ Purchase Address ☐ Consignment ☐ Return State City Zip ☐ Transfer # Delete PCGS No. Date MM Den. Grade Top Descr. Bottom Descr. Cost Cat. Sp. Cost Retail 7166 1886 10 64 D. 788.76 141 666 F-77812 7172 1887 IN 64 P-14714 141 666 4 P-16856 7754 1898-0 10 64 7-62134 666 141 7260 1899-0 64 D13736 101 666 141 P-27484 72917 P-1969:0 1904-0 64 CI 1111 666 P-71535 7097 P-48358 1879-5 141 666 P-24539 P-48429 7118. 12-0351 (4 P. 1= 019 1111 1.66 F-74213 P-57782 P-13021 P-63646 P-80809 V.99367 P-66666 7-57807 1881-5 10 666 141 P-81369 TOTAL THES CHECK: Approved: 38 S12

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_	PCGS No.				Zip Top Descr.	Bottom Descr.	Cost	Cat.	Sp. Cost	Retail		
1		1881-5			F. 57794		141	666				
2		(1	F-57790		(
3					P-19366							
4					P-5779S							
5					P-578C1							
6					P-2717Z							
7		-			P-59247			1				
8					P-48381			1				
9												
10				1 1	P-20341	ч						
11	, A	0000	1	1	2-27169							
12	7140	1885-2	1	64	P- 484 05		141	666				
	4	1/	1	4	P-63657		4	1				
	7146	1883-0	11)		P-5680B		141	666				
	7154	1884-0	10	64	7-1-7673		141	666				
15					12- K2674							
16					270472							
17					P-484911							
18	. 4	1	1	1	P-68037		1	1				
19	111-2	18850	17	64	P-06941	,	141	666		,		
20					P19717							
21	1	1	1	V	P. 23849		1	14				
22	7166	1586	10	64	P-71503		141	1666				

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F	PCGS No.	Date MM	Den.	Grade	Top Descr.	Bottom Descr.	Cost	Cat.	Sp. Cost	Retail		
1	7172.	1867	(1)	64	P- 62633		141	146				
2					F- 41728				,			
3					P-63696							
4					7-63703							
5				'	P-41971							
6	1			1	P-92705		V	1				
7	7754	1898-0	17	1	P-65529		141	666				
8	7760	1899-6	10		7-27284		141	666				
9	7292	1904-0	10		V-63634		141	1,66				
10				1	P-63738		1	1				
11					P-21698							
12	2			1	P- 57853							
13					P-63730							
14					D-99084							
15	7097	1279-5	· D		P-58600		11((.1/				
16	' '		J	1	12-48355		141	666				
17	7118	1050-5	7	(()	P-51113			11				
18		160					141	466				
19				1	P- 57779							
20					2.5778							
-)-12887							
21				1	2-13025			1				
	V	V	V	V 1	76366	70741 770	V	V				
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1	7118	1880-3	10	104	P-02573		141	666		
2					P-12934					
3		1		1	P.16837		1	1		
4	7130	1281-5	10	64	D-83964		141	666		
5					P-72950					
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Heritage Coin Wholesale, Inc.

14492

The Heritage Building 311 Market Street Dallas, Texas 75202 WATS: 1-800-US COINS In Texas: 214-742-2200

Salesman

NEWARK, CA

RFI No.

94560

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WHSE

Sale Code

26512

Inventory No.	Den	Date & MM	Grade	Description	Code	Amount	LWHS	(înst
48209001	200	1924	MS-64/64	10 P/W	444544	17250. 00	O		
01010040	200	1924	MS-62/62	PM2/580	437250	1725. 00	0	•	
50041087	200	1908	MS-65/65	PM5	439256	1725.00	0		
01016301	200	1924	MS-64/64	PM4	440537	1725. 00	0	*	
11016475	200	1924	MS-65/65	P/Y	440731	1725. 00	0	*	
01015489	200	1924	MS-63/63	РМЗ	438617	1725.00	0	*	
01016503	200	1925	MS-65/65	P/Y	440739	1725. 00	0	*	
01015312	200	1925	MS-63/63	РМЗ	438440	1725.00	0	*	
47610001	200	1924	MS-64/64	P/W	444227	1725.00	0		
47610002	200	1924	MS-64/64	P/W	444228	1725. 00	0		
43804001	20D	1924	MS-64/64	PM4/2100	435279	1725.00	0		
01012108	200	1927	MS-64/64	PM64	437521	1725.00	0	@	
66688057	200	1924	MS-65/65	PM5EXP	441210	1725. 00	0		
01016525	200	1925	MS-65/65	P/Y	440761	1725.00	0	*	
00975289	200	1925	M5-63/63	P/U	430663	1725. 00	0	#	
00973051	20D	1924	MS-65/65	P/T	427496	1725. 00	0	•	
00973050	20D	1924	MS-65/65	P/T	427495	1725. 00	0	•	
J1013164	20D	1924	MS-63/63	РМЗ	437871	1725. 00	0	5	
01016507	20D	1925	MS-65/65	P/Y	440743	1725. 00	0	*	

See Terms and Conditions of Sale on the reverse side.

Sold to FERNANDEZ AND ASSOCIATES

Type of Sale

'dress PAGE	2	
City		

Heritage Coin Wholesale, Inc.

The Heritage Building 311 Market Street Dallas, Texas 75202 WATS: 1-800-US COINS In Texas: 214-742-2200

Salesman Sale Code RFI No.

Inventory No.	Den	Date & MM	Grade	Description	Code	Amount	LWHS	Co	<1
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01016577	200	1925	MS-65/65	PM5	440813	1725. 00	0	*	0
01016548	200	1925	MS-65/65	PM5	440784	1725. 00	0	*	0
01015531	200	1924	MS-65/65	PM4X3/EXP	438659	1725. 00	0	*	С
)1016515	200	1925	MS-65/65	P/Y	440751	1725. 00	0	*	С
01016321	200	1925	MS-64/64	PM4	440557	1725. 00	0	*	C
01016560	20D	1925	MS-65/65	PM5	440796	1725. 00	0	*	C
01016564	200	1925	MS-65/65	PM5	440800	1725.00	0	*	C
01016553	200	1925	MS-65/65	PM5	440789	1725. 00	0	#	c
01016597	201	1924	MS-65/65	PM5	440833	1725.00	0	*	C
00972127	200	1924	MS-64/64	РМ4ХЗ	429090	1725. 00	0	*	C
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YOUR PAY	MENT	SCHEDUL	IS AS F	DLLOWS:					
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VERIFICATION

TATE OF CALIFORNIA, COUNTY OF	
I have read the foregoing	

STUART'S EXBROOK TIMESAVER (REVISED 6/83) (May be used in California State or Federal Courts)

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	and know its contents.
7	☑ CHECK APPLICABLE PARAGRAPH
	I am a party to this action. The matters stated in the foregoing document are true of my own knowledge except as to
_	those matters which are stated on information and belief, and as to those matters I believe them to be true.
	I am an Officer a partner a of of
	a party to this action, and am authorized to make this verification for and on its behalf, and I make this verification for that
	reason. I am informed and believe and on that ground allege that the matters stated in the foregoing document are
	true. The matters stated in the foregoing document are true of my own knowledge except as to those matters which are
_	stated on information and belief, and as to those matters I believe them to be true.
	I am one of the attorneys for,
	a party to this action. Such party is absent from the county of aforesaid where such attorneys have their offices, and I make
	this verification for and on behalf of that party for that reason. I am informed and believe and on that ground allege that
	the matters stated in the foregoing document are true.
	Executed on, 19 atCalifornia.
	I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.
	Type or Print Name Signature
	ACKNOWLEDGMENT OF RECEIPT OF DOCUMENT
	(other than summons and complaint)
	Received copy of document described as
	on19
	Type or Print Name Signature
	PROOF OF SERVICE
	STATE OF CALIFORNIA, COUNTY OF Los Angeles
	I am employed in the county of Los Angeles , State of California.
	I am over the age of 18 and not a party to the within action; my business address is: 355 South Grand
	Avenue, Suite 3800, Los Angeles, CA 90071
	On Jan. 18 19 89, I served the foregoing document described as COUNTERCLAIM FOR BREACH
	OF PURCHASE CONTRACTS, BREACH OF EXPRESS WARRANTIES, FRAUD, NEGLEGENT
	MISREPRESENTATION, UNFAIR COMPETITION, AND BREACH OF SALES CONTRACT
	on all interested parties
	in this action by placing a true copy thereof enclosed in a sealed envelope addressed as follows:
	,
	Robert M. Ross, Esq. Peter J. Wilson, Esq.
	Klass, Helman & Ross Latham & Watkins
	10850 Wilshire Blvd., Suite 500 650 Town Center Drive, Suite 200
	Los Angeles, CA 90024 Costa Mesa, CA 92626
	Costa Mesa, Ch 92020
X	(BY MAIL) I caused such envelope with postage thereon fully prepaid to be placed in the United States mail
	at LOS Aligeres, California.
	Executed on January 18 , 19 88, at Los Angeles , California.
	(BY PERSONAL SERVICE) I caused such envelope to be delivered by hand to the offices of the addressee.
	Executed on, 19, at, California.
	(State) I declare under penalty of perjury under the laws of the State of California that the above is true and correct.
X	(Federal) I declare that I am employed in the office of a member of the bar of this court at whose direction the service was
	made.
	_ Janet L. Stober Auct A Agen
	Type or Print Name Signature
	/ Jighature

ROBERT M. ROSS KLASS, HELMAN & ROSS 10850 Wilshire Boulevard, Suite 500 Los Angeles, California 90024 3 (213) 277-2224 FEB 27 1989 Attorneys for Plaintiff Gary Fernandez CLERK, U.S. DISTRICT COURT CENTRAL DISTRICT OF CALIFORNIA SANTA ANA, CALIFORNIA 3 DISTRICT UNITED STATES DISTRICT COURT CENTRAL DISTRICT OF CALIFORNIA 10 11 GARY FERNANDEZ, CASE NO. CV 88-556 JSL (RWRx) 12 Plaintiff. PLAINTIFF'S ANSWER TO COUNTER CLAIM OF DEFENDANTS 13 DAVID HALL AND PROFESSIONAL COIN GRADING SERVICE, INC. DAVID HALL; PROFESSIONAL COIN GRADING SERVICE, a California 15 corporation; STEVEN IVY; JAMES HALPERIN; HERITAGE 16 CAPITAL CORPORATION, a Texas corporation; and DOES 1 17 through 20, Inclusive, 18 Defendants. 19 20 1. In reply to the allegations set forth by counter-claimant 21 in paragraph 1. of the counterclaim, this answering defendant 22 admits that the Federal Court has jurisdiction. Except as 23 expressly herein admitted this answering defendant denies in the 24 ||conjunctive as well as disjunctive each and every allegation 25 therein contained. 26 2. In answer to the allegations set forth in paragraph 2 of 27 counter complaint this answering defendant denies in the

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28 disjunctive as well as the conjunctive each and every allegation

therein contained.

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- 3. In answer to the allegations set forth in paragraph 3 of counter complaint this answering defendant denies in the disjunctive as well as the conjunctive each and every allegation therein contained.
- In answer to the allegations set forth in paragraph 4 of counter complaint this answering defendant denies in the disjunctive as well as the conjunctive each and every allegation therein contained.
- In answer to the allegations set forth in paragraph 5 of counterclaim, this answering defendant hereby incorporates and reallege the allegations set forth in paragraph 1. and 2. of this answer as though set forth herein again in full.
- In answer to the allegations set forth in paragraph 6 of 6. counterclaim, this answering defendant denies for lack of information and belief the date of incorporation and the date defendant, Professional Coin Grading Service (hereinafter referred to as "PCGS") accepted its first coin for grading. Save and express this expressly denied for lack of information and belief. this answering defendant denies in the disjunctive as well as the conjunctive, each and every other and further allegation therein 22 set forth and specifically denies that PCGS has become identified with accurately grading and authentically grading coins of guaranteeing said coins and further specifically and expressly denies that PCGS authenticates and grades coins according to grading standards implied and interpreted by grading experts. answering defendant further expressly denies that there is any

public confidence in the grading or packaging of coins by PCGS.

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- In answer to the allegations set forth in Paragraph 7 of the counterclaim, this answering defendant denies that PCGS guarantees grade and authenticity of any coin submitted to PCGS for grading and further expressly denies that PCGS pays any person the difference between a current market value of the incorrect grade and the correct grade. Except as expressly herein denied, this answering defendant denies for lack of information or belief the balance of allegations in said paragraph.
- In answer to the allegations set forth in paragraph 8 of the counterclaim this answering defendant admits that on or about December 22, 1986, he became an authorized PCGS dealer and further admits that Exhibit B is a true and correct copy of the PCGS dealer Agreement between PCGS and Fernandez.
- In answer to the allegations set forth in paragraph 9 of the counterclaim this answering defendant admits that, as a PCGS dealer and as a trader in Gold and Silver coins that he came into possession of "PCGS coins". Except as expressly herein admitted this answering defendant denies each and all of the balance of the allegations set forth therein.
- In answer to the allegations set forth in paragraph 10 of the counterclaim this answering defendant denies in the disjunctive as well as the conjunctive each and every allegation contained in said paragraph 10, 10(a), 10(b), and 10(c).
- In answer to the allegations set forth in paragraph 11 $25\,\mathrm{mod}$ of the counterclaim this answering defendant denies that he 26 knowingly passed off 1,700 counterfeit holders or any such 27 counterfeit holders. This answering defendant denies for lack of 28 information and belief each and all further allegations contained

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- 2 12. In answer to the allegations set forth in paragraph 12 3 of the counterclaim this answering defendant denies knowingly passing off to the public any coins in counterfeit holders and 5 further expressly denies that he knew or intended to commit any of the acts alleged in paragraph 12. of the counterclaim.
 - In answer to the allegations set forth in paragraph 13 of the counterclaim this answering defendant denies that he knowingly or willfully used a false designation of origin or that any goods referred to in paragraph 13. were knowingly transported or used in interstate commerce or that he had knowledge of the falsity of any description, words, symbols or numbers on any of the coins referred to in paragraph 13. of the counterclaim.
 - In answer to the allegations set forth in paragraph 14 of the counterclaim this answering defendant denies in the disjunctive as well as the conjunctive each and every allegation therein contained and expressly and expressly and specifically denies that Fernandez caused or is continuing to cause any damage or that he benefited from any conducted or that he was unjustly enriched in any sum.
- In answer to the allegations set forth in paragraph 15 22 of the counterclaim this answering defendant denies that counter 23 claimant has sustained any damages whatsoever of any knowing act of counter defendant whether in the sum of \$500,000 or any sum

COUNT II

(UNFAIR COMPETITION)

This answering counter-defendant reallege each answer 28 response and allegation to paragraphs 1 through 15 of the counterclaim as herein above set forth.

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17. In answer to the allegations set forth in paragraph 16 of the counterclaim this answering defendant denies that he engaged in any conduct in violation of common law unfair competition or in violation of California Business and Professions Code Section 17200 - 17208.

- In answer to the allegations set forth in paragraph 17 of the counterclaim this answering defendant denies that he engaged in any unlawful, unfair or fraudulent business practices whether prohibited by common law, California Business and Professions Code Sections 17200 read with 17203 and 17205 or otherwise.
- In answer to the allegations set forth in paragraph 18 of the counterclaim this answering defendant denies that he engaged in any unlawful acts, or that he caused or is continuing to cause any irreparable harm, injury or damage whether substantially or otherwise to counter claimant or to the public and further denies that counter defendant has benefited from any unlawful conduct or has been unjustly enriched.
- In answer to the allegations set forth in paragraph 19 of the counterclaim this answering defendant denies for lack of information or belief each and every allegation therein contained.
- 21. In answer to the allegations set forth in paragraph 20 of the counterclaim this answering defendant denies in the disjunctive as well as the conjunctive that Fernandez's conduct was unlawful or unfair or that counter claimant has sustained any 26 damages in the sum of \$500,000 or in any sum whatsoever.
- 27 In answer to the allegations set forth in paragraph 21 22. 28 of the counterclaim this answering defendant denies in the

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disjunctive as well as the conjunctive that he engaged in any fraudulent, malicious, wanton or wilful disregard of counter claimant's rights and further expressly denies that counter claimant is entitled from any exemplary damages from counter defendant in any amount whatsoever.

COUNT III

(BREACH OF CONTRACT)

- In answer to the allegations set forth in paragraph 22 of the counterclaim this answering defendant reallege and incorporates by this reference his responses to paragraph 1 through 21. of the counterclaim as above responded to.
- In answer to the allegations set forth in paragraph 23 of the counterclaim this answering defendant admits that on or about December 22, 1986, counter defendant entered into a PCGS dealer agreement and further admits that Exhibit B to the counterclaim is a true and correct copy and accurate reproduction of the PCGS dealer agreement between counter claimant and counter defendant.
- In answer to the allegations set forth in paragraph 24 $21\,
 vert_{
 m of}$ the counterclaim this answering defendant denies for lack of 22 information and belief each and every allegation set forth in 23 paragraph 24 of the counter claim.
- 26. In answer to the allegations set forth in paragraph 25 25 of the counterclaim this answering defendant denies in disjunctive 26 as well as conjunctive each and every allegation therein contained 27 and expressly denies the allegations set forth in paragraph 25(a), 28 (b), (c), (d) and (e).

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27. In answer to the allegations set forth in paragraph 26 of the counterclaim this answering defendant denies each and every allegation therein contained and expressly denies that counter claimant suffered damages by reason of any act or activity or conduct of this answering counter defendant in the sum of \$500,000 or any sum whatsoever.

AFFIRMATIVE DEFENSE

- As and for a first affirmative defense, counter defendant alleges that counter claimant is guilty of unclean hands.
- 29. As and for a second, separate and distinct affirmative these answering cross defendants allege that cross complainants are indebted to cross-defendant and that cross-defendants are therefore entitled to set offs in excess of any obligations which may be owed to cross-complainants herein.

Dated: February 24, 1989

ROSS, Attorney

for Plaintiff

VERIFICATION

:	STATE OF CALIFORNIA, COUNTY OF I have read the foregoing							
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		CABLE PARAGRAPH						
	I am a party to this action. The matters stated in the	e foregoing document are true of my own knowledge except as to						
	those matters which are stated on information and belief,	aof						
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	reason I am informed and believe and on that grou	infication for and on its behalf, and I make this verification for that and allege that the matters stated in the foregoing document are true of my own knowledge except as to those matters which are I believe them to be true.						
	a party to this action. Such party is absent from the county of aforesaid where such attorneys have their offices, and I make this verification for and on behalf of that party for that reason. I am informed and believe and on that ground allege that							
	the matters stated in the foregoing document are true.	California.						
	I declare under penalty of perjury under the laws of the	State of California that the foregoing is true and correct.						
	Type or Print Name	Signature						
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	STATE OF CALIFORNIA, COUNTY OF	7.0						
	I am employed in the county of LOS ANGEL	ES State of California.						
	I am over the age of 18 and not a party to the within ac	ction; my business address is:						
	Feb. 27, 189 I served the foregoing	document described as						
	PLAINTIFF'S ANSWER TO COUNTE	document described as						
		onall interested parties						
	in this action by placing a true copy thereof enclosed in	a sealed envelope addressed as follows:						
PETE	ER WILSON, ESQ.	WILLIAM J. RIEFMAN, ESQ.						
	HAM & WATKINS	MAYER, BROWN & PLATT						
550	TOWN CENTER DRIVE, 20TH FLOOR	355 SO. GRAND AVENUE						
COSI	PA MESA, CA 92626	LOS ANGELES, CA 90071						
ХX	(BY MAIL) I caused such envelope with postage at Los Angeles, California.	e thereon fully prepaid to be placed in the United States mail						
		, 19, at-l-os-Angeles, California						
	(BY PERSONAL SERVICE) I caused such envelor	pe to be delivered by hand to the offices of the addressee.						
	Executed on	19 at, California						
	(State) I declare under penalty of perjury under the	e laws of the State of California that the above is true and correct						
\boxtimes		a member of the bar of this court at whose direction the service was						
	made.	X Iln X						
	KAREN S SMYTH	12 11/10/12/1						

Type or Print Name

STUART'S EXBROOK TIMESAVER (REVISED 6/83)

Signature (

LATHAM & WATKINS 1 Robert E. Currie Peter J. Wilson 2 650 Town Center Drive, 20th Floor Costa Mesa, California 92626 3 CLERK, U.S. DISTRICT COURT (714) 540-1235 CENTRAL DISTRICT OF CALIFORNIA
SANTA ANA OFFICE 4 Attorneys for Defendant DAVID HALL and DEPUL 5 Defendant and Counterclaimant PROFESSIONAL COIN GRADING SERVICE, INC. 6 7 UNITED STATES DISTRICT COURT 8 CENTRAL DISTRICT OF CALIFORNIA 9 10 Case No. CV 88-556JSL(RWRx) 11 GARY FERNANDEZ, COUNTERCLAIM FOR Plaintiff, 12 VIOLATION OF 15 U.S.C. v. § 1125 (UNFAIR 13 COMPETITION); UNFAIR DAVID HALL; PROFESSIONAL COIN COMPETITION; BREACH OF GRADING SERVICE, a California 14 CONTRACT corporation; STEVEN IVY; JAMES HALPERIN; HERITAGE CAPITAL 15 CORPORATION, a Texas corporation;) and DOES 1 through 20, inclusive,) 16 Defendants. 17 18 PROFESSIONAL COIN GRADING SERVICE, INC. 19 Counterclaimant, 20 21 V. 22 GARY FERNANDEZ, Counterdefendant. 23 24 Counterclaimant alleges: 25 JURISDICTION AND VENUE 26 This Counterclaim arises under the trademark laws 27 of the United States as well as under the common law and 28 ATHAM & WATKINS S04/pjw/pcgscoun.clm ATTORNEYS AT LAW

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statutes of the State of California. This Court has jurisdiction under and by virtue of 15 U.S.C. §§ 1121 and 1125(a), and 28 U.S.C. §§ 1338(a) and (b).

2. By filing suit against counterclaimant in this Court, counterdefendant has waived any right to object to the venue of the Counterclaims.

PARTIES

- 3. At all relevant times counterclaimant
 Professional Coin Grading Service, Inc. ("PCGS") was and now is
 a California corporation, with its principal place of business
 in the County of Orange, City of Irvine, State of California,
 and at all times herein mentioned was engaged in the business of
 grading and authenticating rare coins.
- 4. Counterclaimant is informed and believes, and thereupon alleges, that counterdefendant Gary Fernandez was and now is a person whose residence is in the State of California, County of Alameda, and at all times herein mentioned was doing business throughout the State of California and the United States as a rare coin dealer.

COUNT ONE

(Unfair Trade Practices - Passing Off)

- 5. Counterclaimant realleges and incorporates by this reference the allegations of paragraphs 1 through 4, inclusive, hereof as though set forth in full herein.
- 6. Counterclaimant PCGS was incorporated under and in accordance with the laws of the State of California on August 14, 1985. PCGS accepted its first coin for grading in February, 1986. Since August, 1985, and without interruption since, PCGS

has used the names "Professional Coin Grading Service" and "PCGS" in connection with its business and has expended many thousands of dollars in promoting its business under those names and making them familiar to the public at large and to coin dealers, coin buyers and persons involved in the numismatic trade in particular. Notwithstanding the relatively short period of time since its inception, PCGS has built up a valuable goodwill under those names and has become the recognized market leader in the business of coin grading and authentication. names "Professional Coin Grading Service" and "PCGS" have become identified with accurately graded and authenticated coins having the characteristics and bearing the guarantee more fully discussed hereunder. PCGS authenticates and grades coins according to PCGS grading standards as applied and interpreted by grading experts employed and/or retained under contract by PCGS. Once a coin is graded, PCGS places the coin in a sealed PCGS holder which bears the PCGS name, the PCGS trade or service mark, the PCGS grade assigned to the coin in the holder and a unique PCGS certification number. A true and correct photostatic copy of the front and reverse sides of a representative, sealed PCGS coin holder is attached hereto as Exhibit "A." The value of the PCGS grading system is dependent upon the public's confidence in both the accuracy of the grade assigned to each coin and the knowledge that the expert PCGS graders - and no others - have assigned to the coin the grade that appears in its sealed holder. If the public's confidence in either the grading or packaging is compromised, the PCGS grading process loses its entire value.

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- Every coin graded by PCGS, once sealed in its 7. coin holder with the insert specifying its grade and unique PCGS certification number (hereinafter a "PCGS coin"), is quaranteed by PCGS. The guarantee, which is extended to every PCGS coin owner, quarantees the grade and authenticity of the coin. Any person purchasing a coin thought to have been incorrectly graded may resubmit the coin to PCGS for regrading. Upon confirmation that the coin was in fact incorrectly graded, will pay such person the difference between the current market value of the incorrect grade and the correct grade.
- PCGS only grades coins submitted to it by 8. authorized PCGS coin dealers. In order to become an authorized PCGS dealer, a prospective dealer whose application has been approved by PCGS must sign a PCGS Dealer Agreement. On December 22, 1986, counterdefendant became an authorized PCGS dealer, entitling him to submit coins to PCGS for grading. A true and correct copy of the PCGS Dealer Agreement between PCGS and counterdefendant is attached hereto as Exhibit "B."
- 9. Between December 22, 1986 and September 2, 1988 the date PCGS terminated its Dealer Agreement with counterdefendant - counterdefendant submitted over 300 coins to PCGS for grading, thereby obtaining possession of that same number of PCGS coins. Counterclaimant is informed and believes, and thereupon alleges, that during the period February, 1986 to the present, counterdefendant has come into possession of an additional unknown number of PCGS coins through his trading in the numismatic industry.

 10. Counterclaimant is informed and believes, and thereupon alleges, that counterdefendant has repeatedly engaged in unfair trade practices as prohibited by 15 U.S.C. § 1125(a) in that during the period late 1987 or early 1988 to the present, counterdefendant has tampered with PCGS coins and with the PCGS grading system in all of the following ways:

- (a) By breaking open sealed PCGS coin holders, removing the coins contained therein, placing a coin of lesser value in a counterfeit holder, inserting the genuine PCGS insert removed from the broken holder, sealing the counterfeit holder, and passing off the coin to the public as a PCGS coin, at a price based upon the grade appearing on the insert.
- (b) By breaking open sealed PCGS coin holders, removing the coins contained therein, placing a coin so removed in a counterfeit holder, inserting with such coin a counterfeit insert bearing a grade higher than the grade appearing on the original PCGS insert for that coin, sealing the counterfeit holder, and passing off the coin to the public as a PCGS coin, at a price based upon the grade appearing on the insert.
- (c) By placing a coin in a counterfeit holder together with a counterfeit insert which purports to be a genuine PCGS insert and which assigns a grade to the coin higher than the grade which would have been assigned to the coin by PCGS had it been graded by PCGS, and then passing off the coin to the

public as a PCGS coin, at a price based upon the grade appearing on the insert.

- approximately 1,700 counterfeit holders so passed off by counterdefendant. Approximately 1,340 are in counterclaimant's possession, and counterclaimant is informed and believes, and thereupon alleges, that approximately 360 of such holders are in the possession of the Federal Bureau of Investigation.

 Counterclaimant is not presently aware, and cannot presently ascertain, how many more counterfeit holders have been passed off to the public.
- 12. In every instance where counterdefendant passed off to the public one of the coins placed by him in counterfeit holders, as referred to in paragraph 10 above, counterdefendant knew and intended that he would thereby create a belief in the purchaser of the coin that the coin was a PCGS coin protected by the PCGS quarantee referred to in paragraph 7 and having the status, marketability and reliability of grade and value enjoyed by all PCGS coins. The direct and intended result of the acts identified in paragraph 10 above was to cause the public to be deceived and confused concerning the origin and grade of the coins passed off by counterdefendant. Purchasers of the coins passed off by counterdefendant were lead to believe that the grade printed on the insert in the holder containing the coin had been assigned to that coin by PCGS, when in fact such was not the case.
- 13. Counterdefendant's aforesaid acts constitute an actionable wrong under 15 U.S.C. § 1125(a) in that he knowingly

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and willfully used in connection with his goods a false designation of origin and a false description and representation as to his coins, including words, symbols and numbers tending falsely to describe or represent his coins as PCGS coins, and has caused such coins to enter into, and be transported and used in interstate commerce with knowledge of the falsity of such designation of origin, description and representation.

By reason of the foregoing unlawful acts, counterdefendant has caused, and is continuing to cause, substantial and irreparable damage and injury to counterclaimant and to the public and counterdefendant has benefitted from such unlawful conduct and will continue to carry out said unlawful conduct and to be unjustly enriched unless enjoined by this Court.

15. As a proximate and direct result of counterdefendant's acts of passing off, counterclaimant has sustained damages is an as yet unascertained amount, but exceeding \$500,000. Counterclaimant will ask leave of Court to amend this Counterclaim to state the exact damages sustained when that amount is established according to proof at the time of trial.

COUNT TWO

(Unfair Competition)

As a separate and related claim for unfair competition and deceptive trade practices under the common law and the laws of the State of California, counterclaimant realleges and incorporates by this reference the allegations of paragraphs 1

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through 15, inclusive, hereof as though fully set forth in full herein, and further alleges that:

- This claim arises under the common law of unfair competition and under California Business & Professions Code §§ 17200 - 17208.
- 17. The actions of counterdefendant referred to in paragraph 10 hereof constitute unlawful, unfair and fraudulent business practices, as prohibited by the common law and by Business & Professions Code § 17200 read with §§ 17203 and 17205.
- By reason of counterdefendant's unlawful acts as described herein counterdefendant has caused, and is continuing to cause, substantial and irreparable damage and injury to counterclaimant and to the public, and counterdefendant has benefited from such unlawful conduct and will continue to carry out said unlawful conduct and to be unjustly enriched unless enjoined by this Court.
 - Counterclaimant has no adequate remedy at law.
- As a proximate and direct result of counterdefendant's unlawful conduct and acts of unfair competition, counterclaimant has sustained damages in an as yet unascertained amount, but exceeding \$500,000. Counterclaimant will ask leave of Court to amend this Counterclaim to state the exact damages sustained when that amount is established according to proof at the time of trial.
- 21. In acting as set forth herein, counterdefendant acted willfully, fraudulently, maliciously, and in wanton disregard of counterclaimant's rights. Therefore,

counterclaimant seeks exemplary damages from counterdefendant in an amount according to proof at trial.

COUNT THREE

(Breach of Contract)

- 22. Counterclaimant realleges and incorporates by this references the allegations of paragraphs 1 through 21, inclusive, hereof as though set forth in full herein.
- 23. On or about December 22, 1986, counterclaimant and counterdefendant entered into the PCGS Dealer Agreement, Exhibit "B" hereto.
- 24. Counterclaimant has performed all of the covenants and conditions required on its part to be performed under the dealer agreement.
- 25. Counterclaimant is informed and believes and thereupon alleges that counterdefendant breached the dealer agreement as follows:
- (a) In breach of paragraph 2 of the dealer agreement, counterdefendant used PCGS trade and service marks for purposes other than the promotion of the PCGS grading system and PCGS graded coins, as more fully set forth in paragraph 10 hereof.
- (b) In breach of paragraph 5 of the dealer agreement, counterdefendant did not honor and accept the grades assigned to coins by PCGS, as more fully set forth in paragraph 10 hereof.
- (c) In breach of paragraph 8 of the dealer agreement, counterdefendant did not comply with the laws

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regarding unfair trade practices, as more fully set forth in paragraph 10 hereof.

- (d) In breach of paragraph 8 of the dealer agreement, counterdefendant did not comply with the laws regarding fraud, as more fully set forth in paragraph 10 hereof.
- (e) By acting as set forth in paragraph 10 hereof, counterdefendant breached the covenant of good faith and fair dealing implied by law in every contract.
- 26. As a direct and proximate result of counterdefendant's conduct, counterclaimant has suffered damages in an amount not yet ascertained, but exceeding \$500,000. Counterclaimant will ask leave of Court to amend this Counterclaim to state the exact damages sustained when that amount is established according to proof at the time of trial.

WHEREFORE, counterclaimant prays for judgment against counterdefendant as follows:

- 1. That counterdefendant, his agents, servants, employees, successors, assigns and all those controlled by them, be permanently enjoined from reproducing, copying, counterfeiting, colorably imitating, or otherwise using in any way without the consent of counterclaimant, the names "Professional Coin Grading Service" or "PCGS" in connection with the sale, offering for sale, exchange or distribution of coins or coin holders or any other products related to the numismatic trade;
- 2. That counterdefendant be ordered to deliver for destruction all counterfeit coin holders;

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- 3. That counterdefendant be ordered to account for and pay over to counterclaimant all gains, profits and advantages derived by him from his use of the name "Professional Coin Grading Service";
- 4. That counterdefendant be ordered to pay all damages sustained by counterclaimant resulting from counterdefendant's acts of unfair trade practices and unfair competition.
- 5. That counterdefendant be ordered to pay to counterclaimant a sum equal to three times the amount of counterclaimant's actual damages;
- 6. That counterdefendant be ordered to pay to counterclaimant exemplary damages according to proof;
- 7. That counterdefendant be ordered to pay all damages incurred by counterclaimant as a result of counterdefendant's breach of contract;
- 8. That counterdefendant be ordered to pay counterclaimant's costs of this action, including reasonable attorneys' fees;
- 9. That the Court grant counterclaimant such other and further relief as the Court deems just.

DATED: January 18, 1989

LATHAM & WATKINS

By: Peter J. Wilson

Attorneys for Defendant DAVID HALL and Defendant and Counterclaimant PROFESSIONAL COIN GRADING

SERVICE, INC.



EMIBIT "A"

PCGS DEALER AGREEMENT

This Agreement is made as of	December 22, , 1986,
between PROFESSIONAL COIN GRADING	SERVICE, INC., a California
corporation ("PCGS"), and Fernande	z & Associates Rare Coins ,
a sole proprietorship (("Dealer").

PCGS authenticates and grades coins according to PCGS grading standards as applied and interpreted by grading experts employed by PCGS from time to time and then places the coins in sonically sealed PCGS holders which bear the PCGS name, the PCGS trade or service mark, the PCGS grade assigned to the coin in the holder and a certification as to the PCGS grade and the authenticity of the coin. PCGS wants to appoint Dealer as an authorized PCGS dealer so that Dealer can be licensed to use the PCGS trade and service marks, so that Dealer can act as a commission sales representative for PCGS in accepting coins from the public for grading by PCGS and in collecting the grading fees charged by PCGS. Dealer is an active dealer in coins and wants to become an authorized PCGS dealer for the reasons set forth above.

Now, therefore, in consideration of the preceding recitals and the mutual premises contained herein, and for other good and valuable considerations, the receipt and sufficiency of which are hereby acknowledged, PASS and Lealer, intending to be legally bound, agree as reisowar.

- 1. Appointment as Authorized PCGS Dealer. PCGS appoints
 Dealer to be an authorized PCGS dealer, with all of the rights
 and obligations set forth below. Dealer accepts this
 appointment, agrees to hold itself out to the public as an
 authorized PCGS dealer and agrees to fulfill its obligations as
 a PCGS dealer.
- 2. <u>License</u>. Subject to the terms and provisions set forth herein, PCGS licenses and authorizes Dealer to use such PCGS trade and service marks, logos and copyrighted materials, if any, as PCGS may now or later make available to its authorized dealers for the promotion of the PCGS grading system and PCGS-graded coins, or for the identification of PCGS dealers. Dealer accepts this license and agrees that it will reproduce or represent accurately any such licensed marks, logos or materials that it uses, including all =, SM and + symbols and any other included information identifying PCGS as the holder of rights thereto.
- 3. PCGS Grading Service Representative and Commissions.
 As part of its obligations as an authorized PCGS dealer, Dealer will accept coins from the public for grading by PCGS on such terms and conditions as PCGS may from time to time prescribe.

 Dealer must collect from the PCGS customer and remit to PCGS with the coin(s) to be graded the PCGS grading fee (initially \$22.00 per coin). Twice each month FCGS will pay to Dealer a

commission (initially, \$5.00 per coin) for each coin submitted for grading during the prior half-month period, less deductions for return postage and insurance. The grading fee and commission amounts are set forth on the fee schedule attached hereto as Exhibit "A" and are subject to change by PCGS upon thirty (30) days written notice to Dealer. Dealer will be responsible for collecting and remitting the PCGS fee, for maintaining proper records of the receipt and return of PCGS-graded coins, for properly handling and mailing of coins to PCGS, for promptly returning graded coins to customers, and for adequately insuring the coins against loss or theft in the mails, including obtaining the customer's agreement as to the value for which the coin should be insured.

Dealer acknowledges that PCGS will not grade coins which bear evidence of harsh cleaning, artificial toning, damaged surfaces, excessive major marks, planchet flaws, altered surfaces or PVC damage, or other similar impairments. Because the determination by PCGS to reject such impaired coins will require a review by its grading experts, Dealer will be required to pay the standard grading fee for any such coins submitted.

In addition to its basic grading service, PCGS may provide other services such an express grading, regrading and other related services for fees and commissions announced from time

COMMON

Exhibit "B" Page 3 of 11 to time by PCGS. The services provided and fees charged by PCGS shall be as shown on Exhibit "A" and shall be subject to change upon thirty (30) days notice to Dealer.

Dealer agrees that it is acting as a sales representative of PCGS in accepting and handling coins to be graded by PCGS, and Dealer will abide by all instructions issued by PCGS for the acceptance and handling of coins for PCGS, including any instructions as to grading fees, written order forms, limitations on the number or types of coins that can be accepted, or other terms and conditions related to the provision of grading services by PCGS.

4. PCGS Guaranty. PCGS guarantees that all coins submitted to it by Dealer shall be graded by a minimum of four PCGS grading experts in accordance with PCGS grading standards and under the procedures of PCGS, as such procedures are in effect from time to time. In the event Dealer believes that any coin has been graded improperly with respect to such standards and procedures, it may submit such coin to PCGS for regrading under a procedure which insures that the graders are unaware of the grade originally assigned. The fee for such regrading shall be the amount shown on Exhibit "A" which is subject to change upon thirty (30) days notice to Dealer. If the grade determined under such regrading procedure is lower than that originally assigned to the coin, PCGS shall pay

Exhibit "B" Page 4 of 11

Dealer the difference between the highest then-current bid by any PCGS dealer for the coin in question at the newly established grade and the highest such bid for the coin at the grade originally assigned. This guaranty shall not apply to any coin as to which an obvious clerical error has been made with respect to the description or grade of the coin. Such errors shall be governed by the provisions of paragraph 6 below.

5. Acceptance of PCGS Grades. Dealer agrees that it will accept the grades assigned to coins by PCGS and that it will, upon request of a potential customer or another PCGS dealer, make a sight unseen, bona fide, cash offer to purchase any of the PCGS-graded coins which Dealer wishes to purchase. Also, as to any general or standing bid issued by Dealer to purchase a particular type of coin of a specified grade, Dealer shall purchase any PCGS coin tendered of that type and grade in accordance with the terms of such bid. Any such offer or standing bid must be determined independently by the Dealer.

Dealer's obligations to accept PCGS coins under this section are not intended to limit Dealer's freedom to engage in additional forms or types of trading or to restrict in any way Dealer's freedom to do the following:

(aa) Dealer may, in addition to the cash bids required above, make additional enfert to buy or to nell, and trade, on such other terms as leader may choose;

> Exhibit "B" Page 5 of 11

- (bb) Dealer may make offers to buy and to sell, and may trade in, non-PCGS-graded coins;
- (cc) Dealer may make offers to buy from and to sell to, and may trade with, any persons or entities Dealer chooses; and
- (dd) Dealer has absolute freedom to, and must, determine independently and unilaterally all bid and ask prices and all maximum dollar or quantity limitations.
- 6. <u>Dealer's Duty to Inspect</u>. Upon its receipt of graded coins from PCGS, Dealer shall inspect all items promptly and shall notify PCGS within five (5) days of any discrepancies or errors in the order received. In the event of any clerical error in the description of or grade assigned to a coin, Dealer will return such coin immediately to PCGS for correction of the error at the expense of PCGS. In no event shall Dealer display or deliver to a customer any PCGS coin containing a clerical error in the description or assigned grade.
- 7. Promotion. Dealer will exercise its best efforts to promote actively the PCGS grading service and PCGS-graded coins in Dealer's promotional materials. Dealer agrees, however, that it will not use any advertising or promotional material relating to the PCGS program unless such material complies fully with all compliance guidelines issued by PCGS from time to time. In the event bester is a lifted at any time that its

advertising or promotional materials violate PCGS guidelines,

Dealer shall cease immediately from using such materials until

the violation is remedied to the satisfaction of PCGS. PCGS

will endeavor to include Dealer in all complete listings of

authorized PCGS dealers included in PCGS promotional materials.

- 8. Legal Compliance. In all activities involving PCGS coins, Dealer will comply with all applicable federal and state antitrust, securities, commodities, consumer protection, unfair trade practice, fraud, and tax laws, and any other applicable laws or regulations. Dealer also will comply fully with all compliance guidelines which may be issued by PCGS from time to time to assist its authorized Dealers in complying with certain of those laws. Dealer acknowledges that such guidelines do not address compliance with all laws applicable to Dealer and that the guidelines are not a substitute for advice from Dealer's own counsel.
- 9. <u>Indemnification</u>. Dealer agrees to indemnify PCGS and to hold PCGS harmless from all claims, demands, causes of action and suits, including all legal fees incurred by PCGS in investigating and defending the same, which arise out of or are based upon allegations relating to Dealer's conduct as an authorized PCGS dealer.
- 10. Records. Dealer and PCGS will maintain adequate records relating to the performance of their respective

obligations hereunder. Such records may be inspected on reasonable notice during normal business hours.

- 11. Independent Contractor. The parties acknowledge and agree that Dealer will perform its services hereunder as an independent contractor, and nothing contained in this agreement shall be construed to create a partnership or joint venture between PCGS and dealer. Neither party shall have the power or authority to bind the other with respect to any obligation or agreement.
- 12. <u>Non Assignability</u>. The rights and obligations of Dealer hereunder may not be assigned or transferred without the prior written consent of PCGS.
- 13. Non-Exclusive Dealer. PCGS reserves the right to appoint at any time such other authorized PCGS dealers as it chooses, and Dealer has no exclusive rights hereunder. Dealer is not obligated, and has not agreed, to handle or deal only in PCGS graded coins, and Dealer is free to buy, sell or otherwise trade in, or act as a dealer for, any other types of graded or ungraded coins or other products or services.
- 14. Termination. PCGS shall have the right to terminate this agreement upon five (5) days written notice for good cause. Dealer shall have the right to terminate this agreement upon five (5) days prior written notice to PCGS.

- 15. Rights and Obligations Upon Termination. In the event of any termination of this agreement, PCGS will pay to Dealer within thirty (30) days of the effective date of such termination, any commissions owed hereunder.
- 16. <u>Governing Law</u>. This agreement is delivered and accepted in the State of California and it is the intention of the parties that it be governed by and construed in accordance with the laws of that State.
- 17. Arbitration. In the event of any dispute between the parties with respect to their rights and obligations under this agreement, such dispute shall be resolved by arbitration conducted in the following manner: Either party may give written notice to the other of a matter in dispute and in such notice shall designate his arbitrator. Within ten days after the service of such notice, the other party shall give written notice to the party giving notice, and shall designate its arbitrator in such notice. The first and second arbitrator so designated or appointed shall meet within ten days after the second arbitrator is appointed and if, within thirty days after the second arbitrator is appointed, the first and second arbitrators do not agree upon a resolution of the dispute, they shall appoint a third arbitrator, who shall be a competent and impartial person knewledgeable about the numismatic coin business. It the arbitrators cannot agree upon a third

arbitrator, then either party may request that such appointment may be made by American Numismatic Information Exchange, Inc. Each party shall pay the fees and expenses of the arbitrator appointed by such party, and the fees and expenses of the third arbitrator, and all other expenses, if any, shall be borne equally by both parties. A decision joined in by two of the three arbitrators shall be the decision of all of the arbitrators. After reaching a decision, the arbitrators shall give written notice thereof to the parties.

Entire Agreement/Written Amendments. This agreement represents the entire agreement of the parties with respect to the subject matter hereof and no prior understandings, customs or courses of dealings shall be binding unless set forth herein. This agreement may be modified only by written instrument signed by both parties.

IN WITNESS WHEREOF, the parties have executed this agreement as of the day and year first above written.

PROFESSIONAL COIN GRADING SERVICE, INC.

By: Stewert Cyphin (Corporate Seal)

DEALER: Fernandez & Associates Rare Coins

By: Modformer (Corporate Seal)

- 11) --

EXHIBIT "A"

PCGS FEE SCHEDULE

Regular Service Fee	\$ 22.00
Commission	5.00
Express Service Fee	\$ 55.00
Commission	10.00
One-Day Walk-Through Service Fee Commission	\$200.00
Resubmission Fee	\$ 20.00
Commission	5.00
Guaranty Submission Fee* Commission	\$ 20.00

^{*}Refundable in certain cases in accordance with the Dealer Agreement.

7 PROOF OF SERVICE BY MATI. I am employed in the County of Orange, State of 2 California. I am over the age of 18 and not a party to the within action. My business address is that of Latham & Watkins 3 as set forth on the first page of the document to which this Proof is attached. 1 5

I served the below listed document(s) described as:

COUNTERCLAIM FOR VIOLATION OF 15 U.S.C. § 1125 (UNFAIR COMPETITION); UNFAIR COMPETITION; BREACH OF CONTRACT

on January 18, 1989 on all other parties to this action by placing a [xx] true copy [] original of the above document enclosed in a sealed envelope addressed as follows:

Robert M. Ross, Esq. KLASS, HELMAN & ROSS 10850 Wilshire Blvd., Ste. 500 Los Angeles, CA 90024

William J. Reifman, Esq. Mayer, Brown & Platt 355 South Grand Avenue Los Angeles, CA 90071

I placed such envelope with postage thereon fully prepaid for deposit in the United States mail in accordance with the office practice of Latham & Watkins for collecting and processing correspondence for mailing with the United States Postal Service. I am familiar with the office practice of Latham & Watkins for collecting and processing correspondence for mailing with the United States Postal Service, which practice is that when correspondence is deposited with the Latham & Watkins personnel responsible for delivering correspondence to the United States Postal Service, such correspondence is delivered to the United States Postal Service that same day in the ordinary course of business.

Executed on January 18, 1989 at Costa Mesa, California.

1 (State) I declare under penalty of perjury that the above is true and correct.

[xx] (Federal) I declare that I am employed in the office of a member of the bar of this court at whose direction the service was made.

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